

**WASHINGTON COUNTY
BOARD OF EDUCATION**

April 23, 2024

5:00 PM

Central Office

- I. Call to Order**
- II. Academics**
- III. Business/Finance**
 - A. Monthly Financials**
 - B. Horizon Software Intern, Inc.; Atlanta, GA; Software annual renewal for the Dietary Department; SY24-25; \$15,943.66; Line Item 143E 73100-399**
 - C. Gordon Food Service; Chicago, IL: Food Supplies for FY24; Dietary Department; \$400,000.00; Line Item 143E 73100-422**
 - D. Purchase Orders**
 - 1. Purchase Order 1848; Carnegie Learning, Pittsburgh, PA; World Language Passport Software; Digital License; 2 years; Daniel Boone High and David Crockett High; \$12,960.00; Line Item 141E 71100449**
 - 2. Purchase Order 2250; Paxton/Patterson; Alsip, IN; Welding Basics and Computer Graphics/Game Development; Sole Source; BuyBoard 653-21; Ridgeview Elementary; Funded by ISM Grant; \$10,090.00; Line Item 141E 71300-730-000-00002**
 - 3. Purchase Order 35228; Father Flanagan's Boys' Home; Boys' Town National Community Support Services; Boys Town NE; Well Managed Schools (2 day PD training); SPED; \$11,251.04; Line Item 142E 72220-524-896**
 - 4. Purchase Order 35479; TNT Inc.; New York, NY; ELA Curriculum Support; System-wide; Contract CC21090266; Funded by HQIM Literacy Implementation Grant; 3rd Installment for SY23-24; \$18,200.00; Line Item 142E 72210-399-951**
 - E. Request to release bids for the printers in the CTE Department at David Crockett High**
 - F. FY25 Dietary Budget Draft**
- IV. Operations**
 - A. Daktronics Indoor Video Board presentation for the gymnasiums at Daniel Boone High and David Crockett High**
 - B. Conversion of a concession stand at Daniel Boone High for use as a Cafe.**
 - C. Lease Agreement Information for Mowers**

- D. **Donation of out of service school buses to the Washington County Sheriff's Department (one activity bus and two large buses) pending surplus approval by the Board.**
- E. **Demonstration of the new camera systems that have been installed in the schools.**
- F. **Review of CEP (Community Eligibility Program) and school meals costs for SY 2024-2025**
- G. **Discussion of school start times with transportation cost savings analysis**
- H. **Review of the demolition bid for the house located next to Gray Elementary**
- I. **Bid specifications for replacement of the intercom system at Lamar Elementary**
- J. **Review of Bid Specifications for replacement of rooftop HVAC unit (above the gymnasium) at the former Jonesborough Elementary School**
- K. **Quote to re-roof the annex buildings at David Crockett High School; Rackley Roofing Co., Inc.; Carthage, TN; Omni Partner National Roofing; Contract R230402; \$285,170.38**
- L. **Review of South Central Elementary Septic System Repair Drawing**
- V. **Student Supports**
- VI. **Superintendent**
 - A. **Five Year Education Capital Projects Plan
FY25 - FY29**
- VII. **Adjournment**

REQ DATE
04/11/2024

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

REQUISITION NUMBER
1430000243

VENDOR KEY : HORIZON 000
 SHIP DATE : 04/11/2024
 FISCAL YEAR : 2023-2024
 ENTERED BY : DEMELCON000

PRINTED 04/12/2024

VENDOR:
 HORIZON SOFTWARE INTERN, INC
 PO Box 934248
 ATLANTA, GA 31193-4248

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: CONSTANCE DEMELO

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		HORIZON SOFTWARE ANNUAL RENEWAL FOR 24-25 SY	15943.66000	15,943.66
		ACCOUNT SUMMARY (FOR INTERNAL USE)		
		ACCOUNT NUMBER	ACCOUNT AMOUNT	
		143 E 73100 399 000 00010 000	1,227.66	
		143 E 73100 399 000 00011 000	1,227.66	
		143 E 73100 399 000 00012 000	1,211.74	
		143 E 73100 399 000 00020 000	1,227.66	
		143 E 73100 399 000 00021 000	1,227.66	
		143 E 73100 399 000 00022 000	1,227.66	
		143 E 73100 399 000 00023 000	1,227.66	
		143 E 73100 399 000 00030 000	1,227.66	
		143 E 73100 399 000 00031 000	1,227.66	
		143 E 73100 399 000 00032 000	1,227.66	
		143 E 73100 399 000 00033 000	1,227.66	
		143 E 73100 399 000 00040 000	1,227.66	
		143 E 73100 399 000 00041 000	1,227.66	
			PAGE TOTAL	15,943.66
			TOTAL	15,943.66

This is a Requisition and not an official Purchase Order.
 The District is not financially responsible for the
 unauthorized purchases made with a Requisition.

<i>REQ DATE</i>
04/11/2024

Washington County Schools Nutrition

405 West College Street
 Jonesborough, TN 37659
 423-753-1107
 nutrition@wcde.org

<i>REQUISITION NUMBER</i>
1430000245

VENDOR KEY : GORDON F000
 SHIP DATE : 04/11/2024
 FISCAL YEAR : 2023-2024
 ENTERED BY : DEMELCON000

PRINTED 04/12/2024

VENDOR:
GORDON FOOD SERVICE
 PO Box 88029
 CHICAGO, IL 60680-1029

SHIP TO:
 Washington County Schools - Food Service
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659

ATTN: CONSTANCE DEMELO

QUANTITY	UNIT	DESCRIPTION OF ITEMS OR MATERIALS	UNIT PRICE	AMOUNT
1		EMERGENCY- FOOD ONLY GFS	400000.00000	400,000.00
		ACCOUNT SUMMARY (FOR INTERNAL USE)		
		ACCOUNT NUMBER	ACCOUNT AMOUNT	
		143 E 73100 422 000 00000 000	400,000.00	
			PAGE TOTAL	400,000.00
			TOTAL	400,000.00

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 unauthorized purchases made with a Requisition.

**PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION**

PURCHASE ORDER

Purchase Order No **1848**

Date Issued **4/8/24**

Appropriation No. **141E 71100449**

Dept. **Secondary**

School **DBHS, DCAS**

TO **Carnegie Learning**

Deliver to **Josh Davis**
Address **405 West College St**
Via **Jonesborough, TN 37659**

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

**Washington County Board of Education
405 West College Street
Jonesborough, TN 37659
Telephone (423) 753-1105**

ARTICLES OR SERVICES (Unless otherwise stated all prices F.O.B. Destination)	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
World Language Passport Digital License (2 years) 360 units				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$12,960.00

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

[Signature]

Authorized Signature

APPROVED:

[Signature]

Purchasing Agent



4 Smithfield St, 8th Floor
 Pittsburgh, PA 15222
 (888) 851-7094
 Send Payment to: PO Box 646003, Pittsburgh, PA 15264

QUOTE NO: Q-48830

DATE: 3/15/2024
 EXPIRES ON: 7/31/2024

CONTACT INFORMATION		
Washington Co School District 405 W. College St. Jonesborough, TN, 37659	Joshua Davis Deputy Chief Academic Officer davisj2@wcde.org	Ben Stavros Account Executive bstavros@carnegielearning.com

ITEM	DESCRIPTION	TERM	UNITS	NET TOTAL
World Language Passport Digital License	Access to all digital program Student components.	2 Yrs	360	USD 12,960.00

SUBTOTAL:	USD 12,960.00
SHIPPING AND HANDLING:	USD 0.00
STATE SALES TAX:	USD 0.00
TOTAL:	USD 12,960.00

Additional Notes:

24-month gap coverage for Carnegie Learning World Language Passport Digital licenses (Digital). Discounted to \$36/license for 24-month term. 360 user license total.

TERMS AND CONDITIONS

- The attached quotation is confidential and proprietary information not to be distributed or shared by the Customer.
- By accepting this quote, Customer accepts Carnegie Learning, Inc.'s Terms of Use policy available at: <http://www.carnegielearning.com/terms-of-use>
- Prices are subject to change without notice.
- Quote is valid for 30 days.
- Quoted sales tax is an estimate. Sales Tax is subject to change based on shipping locations and rates at the time of order processing.
- Please include your tax exempt certificate with your purchase order. The Carnegie Learning Federal Tax ID# is 25-1805640.
- Payment Terms: Net 30 Days. Payment of entire invoice amount is required within 30 days from invoice date.
- All media sold by Carnegie Learning, Inc. are sold on a non-returnable basis. The only exceptions to this policy are:
 - Media received that was not ordered (wrong title, wrong quantity). Materials must be in original shrink wrap, if applicable, and not used.
 - Media received in a damaged condition that would render it unsuitable for use.
 - Customer is responsible to inspect textbook shipments and report any textbook quantity, title or damage issues within 45 days of receipt. Failure to report issues within the 45 days could result in additional return fees.
- Carnegie Learning, Inc. is under no obligation to accept return requests after 45 days of customer receipt of order.
- Customer is responsible for expedited shipping costs that fall outside of our standard delivery process. All textbooks carry a standard shipping time frame of 4-6 weeks. Shipments will occur earlier if stock is available.
- Multi-year licenses run consecutively from license activation date.
- The school district is responsible for providing all hardware necessary to run the software, as specified in CLI's Systems Requirements (available at <http://carnegielearning.com/support>). Prices do not include hardware.
- All Professional Development services purchased expire at the term of this agreement. Standalone Professional Development purchases will expire one year from the purchase date.
- An additional credit card fee of 2.5% of total before sales tax will be applied if customer decides to pay by credit card.

- All credit memos and credit balances that exceed 120 days old will first be applied to any existing balances. After application, any remaining credit balance will be refunded via a check. Carnegie Learning will mail the check to the address on file.

EMC SCHOOL AND MONDO EDUCATION ARE PART OF CARNEGIE LEARNING

4 SMITHFIELD ST, 8TH FLOOR, PITTSBURGH, PA 15222

Phone 888.851.7094 + Fax 412.690.2444 + www.carnegielearning.com

CARNEGIE LEARNING

January 30, 2024

To Whom It May Concern:

Below you will find Sole Source information for Carnegie Learning World Language, and Carnegie Learning Professional Learning.

Carnegie Learning[®], Inc. is an education company with curricula that is making a significant impact on instruction in schools across the country. The Carnegie Learning educational programs have been validated by years of academic research and practical classroom experience, and help you meet students where they are.

Carnegie Learning is the **Sole Source** for the following educational products and all associated services:

- Carnegie Learning World Languages including all titles associated with the below programs:
 - ¡Qué Chévere!
 - T'es branché?
 - Deutsch Aktuell
 - Zhēn Bàng!
 - Amici D'Italia
- Carnegie Learning Professional Learning

If you would like additional information about our materials or professional development services, please contact 888.851.7094 or help@carnegielearning.com or visit www.carnegielearning.com.

Sincerely,



Barry Malkin, CEO

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION

PURCHASE ORDER

Purchase Order No **2250**

Date Issued **4/19/24**

Appropriation No. **141-71300-730-002**

Dept. **ISM**

School **Ridgeview Elementary**

TO Paxton/Patterson
 4141 W. 126th Street
 Alsip, IL 60803
 L Kevin@paxpat.com
 Deliver to Ridgeview Elementary School
 Address 252 Sam Jenkins Rd.
 Gray, TN 37615
 Via Kelly Rosenbaum
 Articles on this order must be charged to account of

NOTICE TO VENDOR

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3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
 405 West College Street
 Jonesborough, TN 37659
 Telephone (423) 753-1105

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)				
Welding Basics		1	\$6,795. ⁰⁰	\$6,795. ⁰⁰
Computer Graphics & Game Development		1	\$3,295. ⁰⁰	\$3,295. ⁰⁰
BuyBoard 653-21				
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES				\$10,090. ⁰⁰

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

Authorized Signature

APPROVED:

Purchasing Agent

KH

Quote Date: 4/17/2024

Dear Kelly,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and Construction Career Labs.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

Best Regards,

Kevin Lohr

kevin@paxpat.com

PAXTON / PATTERSON

4141 W. 126th Street | Alsip, IL 60803 | 877-243-8763

Ridgeview Elementary School
252 Sam Jenkins Rd
Gray TN 37615-4108

Quote ID: QUO-02466-R3W2B3

Quote Date: 4/17/2024

Total: \$10,090.00

Tax: \$0.00

Total Amount: \$10,090.00

Quote Valid for 90 Days

Product	Stock Number	Price Per Unit	Quantity	Total
Welding Basics	725552	\$6,795.00	1	\$6,795.00
Comp Graphics & Game Development (PC Required)	723548	\$3,295.00	1	\$3,295.00

WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district’s copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not “built in” any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35228**

Date Issued **4/15/24** ^{ATT}

Appropriation No. **72220-524** ⁽⁹⁰⁰⁾ ^{ATT} ₍₈₉₆₎

Dept. **SpEd**

School **CO**

TO **Father Flanagan's Boys' Home**
BoysTown National Community Support Services
13603 Flanagan Blvd LL
BoysTown, NE 68010-7501

Deliver to **Washington County School District**

Address **405 W. College St.**
Jonesborough, TN 37659

Via **Sebrena St. John.**

on or before

Articles on this order must be charged to account of

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.

2. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education
405 West College Street
Jonesborough, Tennessee 37659
Telephone (423) 753-1105

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	<small>(Unless otherwise stated all prices F.O.B. Destination)</small>				
	Well-managed Schools (2-day) Training			11,251.04	11,251.04
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					11,251.04

SUBJECT TO THE FOLLOWING CONDITIONS

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. No changes in or cancellations of this purchase order shall be recognized by the Vendor unless authorized by special form issued by the Purchasing Agent.
5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY	<p>There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.</p>	<p>APPROVED:</p>
	<p>Authorized Signature</p>	<p>Purchasing Agent</p>



Service Proposal

Father Flanagan's Boys' Home
 Boys Town National Community Support Services
 13603 Flanagan Blvd LL
 Boys Town, NE 68010-7501
 Fax: 531-355-1310

Proposal Date: 4/16/2024
 Proposal Number: P 24-1119
 Agency ID: 25319

Washington County School District
 405 W COLLEGE ST
 JONESBOROUGH, TN 37659-1099

Svc Product	Description	Projected Service Start Date	Projected Service End Date	Qty/ # of Partici.	Product Cost	Total Service Cost
1 Well-Managed Schools (2-day)	Well-Managed Schools (2-day)	5/28/2024	5/29/2024	24.0		\$11,251.04
Proposal Total						\$11,251.04

1. The above Service Proposal constitutes an official offer, valid for 60 days from the proposal date. To accept the terms of this agreement, an authorized signature is required. The signed proposal should be mailed to the above address, faxed to the number above or e-mailed to steph.jensen@boystown.org or john.mcguire@boystown.org. Service dates will not be guaranteed unless Father Flanagan's Boys' Home receives a signed acceptance at least 30 days prior to service dates accompanied by a P.O. Except for meal per diems travel related expenses are estimated and copies of receipts will be furnished. These expenses will be invoiced using actual costs after services have been delivered. Meal per diems are the current GSA rates. No copy or original receipts will be furnished for meals. All such costs are the responsibility of the client.

2. The services contained in this proposal are based upon discussions between Father Flanagan's Boys' Home and client. This service proposal is based upon an agreed upon dollar amount between the parties and not each individual service contained in the proposal. These services may be substituted or modified by client, in order to maximize the value of the proposal. If client chooses to amend the signed proposal, a change order must be executed and signed by both parties. In the event that any of the services are changed and modified and Father Flanagan's Boys' Home has already expended funds that it cannot recover, such funds will be taken into account when modifying services so as not to exceed the total value of the proposal and change orders

3. All dates contained in this proposal are estimated and subject to change by both parties based upon the services needed and staff availability. All dates must be agreed upon by a minimum of 14 days prior to the execution of each service, in order to ensure availability. Shipping costs are included within the materials line item of this contract and assume all dates are agreed upon by a minimum of 14 days prior to the execution of each service. If a date change results in fewer than 14 days' notice, all shipping costs and service fees above the amount included in the materials line item are the responsibility of the client. The payment of import fees for materials is the responsibility of the client and is levied based on the laws of the country into which the products are being shipped. Customs regulations and tax rates are determined by the classification of a good, which may vary by country and region. The applicable taxes and duties are the responsibility of the client.

4. Client will be invoiced separately for each completed service with payment due within 30 days of the invoice date. The deposit will be applied to the final invoice of the services proposed above. If the client receives all services proposed and the final billing is less than the deposit, the difference will be refunded.

5. Father Flanagan's Boys' Home reserves all rights in any materials furnished by it to the client in connection with the services provided pursuant to this proposal. Such materials are considered proprietary and the client, its representatives and employees



Service Proposal

Father Flanagan's Boys' Home
Boys Town National Community Support Services
13603 Flanagan Blvd LL
Boys Town, NE 68010-7501
Fax: 531-355-1310

Proposal Date: 4/16/2024
Proposal Number: P 24-1119
Agency ID: 25319

Washington County School District
405 W COLLEGE ST
JONESBOROUGH, TN 37659-1099

are permitted to use such materials only for purposes consistent with this proposal and are strictly prohibited from reproducing such materials in any form or by any means without the written permission of Father Flanagan's Boys' Home.

6. Both parties recognize that they have no right, title or interest, proprietary or otherwise, in or to the name or any logo, service mark or trademark, owned or licensed by the other party. The parties agree that, without prior written consent of the party, they will not use the name, logo, service mark or trademark owned or licensed by the other party.

7. Either party has the right to cancel services at any point in the contract. In the event of client cancellation, the client agrees to pay for all services rendered up to the date Father Flanagan's Boys' Home receives written notification of cancellation at the address shown above. Any expenses incurred by Father Flanagan's Boys' Home prior to cancellation by client shall be paid by client within 30 days of receipt of an invoice.

8. If the client is to receive the Authorization/Re-authorization service on site, separate contracts must be signed and returned by the client and participants prior to the projected service date. Upon completion of a video Re-authorization, contracts will be sent to the client, and they must be signed and returned within 15 business days of receipt. Under no condition will the client agency or the participants be deemed certified until the signed authorization contracts have been received by Father Flanagan's Boys' Home.

I accept the terms and conditions of this Service Proposal.

Print Name: Jacki Wolfe Date: 4-18-24

Signature: *Jacki Wolfe*

Title: Chief Student Supports Officer

Invoice(s) and copies of receipts sent by Email Please Print

Print Name: Aliisha Hampton

Email address: hamptona@wade.org



Service Proposal

Father Flanagan's Boys' Home
Boys Town National Community Support Services
13603 Flanagan Blvd LL
Boys Town, NE 68010-7501
Fax: 531-355-1310

Proposal Date: 4/16/2024
Proposal Number: P 24-1119
Agency ID: 25319

Washington County School District
405 W COLLEGE ST
JONESBOROUGH, TN 37659-1099

PURCHASING DEPARTMENT
WASHINGTON COUNTY BOARD OF EDUCATION
FEDERAL PROJECTS FUND
PURCHASE ORDER

Purchase Order **35479**
 Date Issued **4/10/24**
 Appropriation No. **142E-72210-399-951**
 Dept. **System Wide**
 School **3rd Installment**

TO **TNTP INC**
500 7th Ave 8th floor
New York, NY 10018

Deliver to **Washington Co Schools**
 Address **405 West College St.**
 Via **Jonesborough, TN 37659**

NOTICE TO VENDOR

1. Purchase order number **MUST** appear on all invoices submitted for payment.
2. Mail **TWO** copies of your invoice promptly to:
 Washington County Board of Education
 405 West College Street
 Jonesborough, Tennessee 37659
 Telephone (423) 753-1105

on or before

Articles on this order must be charged to account of

ITEM NO.	ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
	(Unless otherwise stated all prices F.O.B. Destination) ELA Curriculum Implementation Support HQIM Literacy Implementation Grant LIN SY 23-24 Contract # CC21090266 3rd Installment for SY 23-24 Invoice # CINV24036788				# 18,200
GRAND TOTAL - INCLUDING ALL ATTACHED PAGES					

SUBJECT TO THE FOLLOWING CONDITIONS

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5. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
6. The county is not liable for Federal excise tax or state sales tax.
7. Each shipment and/or each purchase order should be covered by separate invoice.

IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER

VENDOR'S COPY

There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

W. B. [Signature]

Authorized Signature

APPROVED:

Purchasing Agent

TNTP, Inc
 500 7th Avenue, 8th Floor
 New York, NY 10018
 +1 (718) 2332800
 FEIN/EIN: 13-3850158



INVOICE

Date	Invoice Number
03/20/2024	CINV24036788
Payment Terms	Due Date
Net 30	04/19/2024
Contract Number	
CC21090266	

Bill To:
 Washington County Schools
 405 West College Street
 Jonesborough, TN 37659
 United States of America

Remit To:
 TNTP, Inc
 PO Box 412809
 Boston, MA 02241-2809
 United States of America
 +1 (718) 2332800

Purchase Order Number	Customer ID
	CUST000860
Item Description	Amount
Support for regional literacy implementation network	\$18,200.00

Total	\$18,200.00
Less Withholding	\$0.00
Total Invoice Amount	\$18,200.00

TNTP prefers payment via ACH. Our ACH payment information is:

Account Name: The New Teachers Project Inc.
Bank Name: Bank of America
Bank Account Number: 483043601627
Bank Routing Number: 021000322
Memo/reference: Please use Invoice ID

Or, if paying by check, please make checks payable to "TNTP"
 TNTP cannot accept payment via credit card

Reviewed and certified by Lin Johnson, Chief Strategic Growth and Finance Officer, TNTP:

WASHINGTON COUNTY SCHOOL NUTRITION FY25 BUDGET

REVENUE		FY24 Budget APPROVED	FY25 Budget DRAFT CEP	FY25 Budget DRAFT NON CEP
40140	Interest	26,000	\$ 36,000	\$ 36,000
43521	Lunch Payments - Children	1,200,000	\$ 550,000	\$ 1,310,000
43522	Lunch Payments - Adults	-	\$ -	\$ -
43523	Income from Breakfast	-	\$ -	\$ -
43525	A la Carte Sales	-	\$ -	\$ -
43990	Other Charges for Services	40,000	\$ 26,000	\$ 26,000
46990	State Matching	36,612	\$ 29,000	\$ 29,000
47111	USDA School Lunch Program	1,800,000	\$ 1,640,000	\$ 1,720,000
47112	USDA Commodities	345,583	\$ 290,166	\$ 290,166
47113	USDA Breakfast	445,000	\$ 400,000	\$ 480,000
47114	USDA Snack	68,000	\$ 60,000	\$ 60,000
47114	USDA Other/Supper Program	53,000	\$ 77,000	\$ 77,000
	Total Revenue Projected	4,014,195	3,108,166	4,028,166
39000	Fund Balance Reserves	688,996	\$ 1,797,363	\$ 877,363
	TOTAL ESTIMATED REVENUES & RESERVES	4,703,191	4,905,529	4,905,529
EXPENDITURES		FY24 Budget APPROVED	FY25 Budget Expenditures	FY25 Budget Expenditures
73100 105	Supervisor/Director	90,314	\$ 93,774	\$ 93,774
73100 165	Cafeteria Personnel	1,400,000	\$ 1,390,370	\$ 1,390,370
73100 201	Social Security	92,399	\$ 92,017	\$ 92,017
73100 204	State Retirement	179,285	\$ 185,518	\$ 185,518
73100 207	Medical Insurance	405,000	\$ 343,164	\$ 343,164
73100 210	Unemployment Compensation	2,000	\$ 2,000	\$ 2,000
73100 212	Employer Medicare	21,610	\$ 21,520	\$ 21,520
73100 355	Travel	12,000	\$ 15,000	\$ 15,000
73100 399	Other Contracted Services	200,000	\$ 290,000	\$ 290,000
73100 415	Electricity	6,500	\$ -	\$ -
73100 421	Food Preparation Supplies	190,000	\$ 200,000	\$ 200,000
73100 422	Food Supplies	1,200,000	\$ 1,500,000	\$ 1,500,000
73100 435	Office Supplies	8,500	\$ 8,000	\$ 8,000
73100 452	Utilities	-	\$ 6,000	\$ 6,000
73100 469	USDA Commodities	345,583	\$ 290,166	\$ 290,166
73100 499	Other Supplies and Materials	40,000	\$ 26,000	\$ 26,000
73100 509	Refunds	6,000	\$ 6,000	\$ 6,000
73100 524	Inservice/Staff Development	4,000	\$ 6,000	\$ 6,000
73100 710	Food Service Equipment/Capital Imp	500,000	\$ 430,000	\$ 430,000
99100-590	Transfer to Other Funds	-	\$ -	\$ -
	TOTAL EXPENDITURES	4,703,191	4,905,529	4,905,529
	Fund Balance Reserves Needed	688,996	1,797,363	877,363

		CEP	NON CEP
Fund Balance	3/31/2024	\$ 2,845,102	\$ 2,845,102
Est. Fund Balance Effect (April-June 20:		(150,000)	(150,000)
Est. Fund Balance at FY24 YE		\$ 2,695,102	\$ 2,695,102
FY25 Estimate Fund Balance Reserves		1,797,363	877,363
Estimated Fund Balance at YE FY25		\$ 897,739	\$ 1,817,739

THE
DAKTRONICS
DIFFERENCE



ENTERTAINMENT



REVENUE

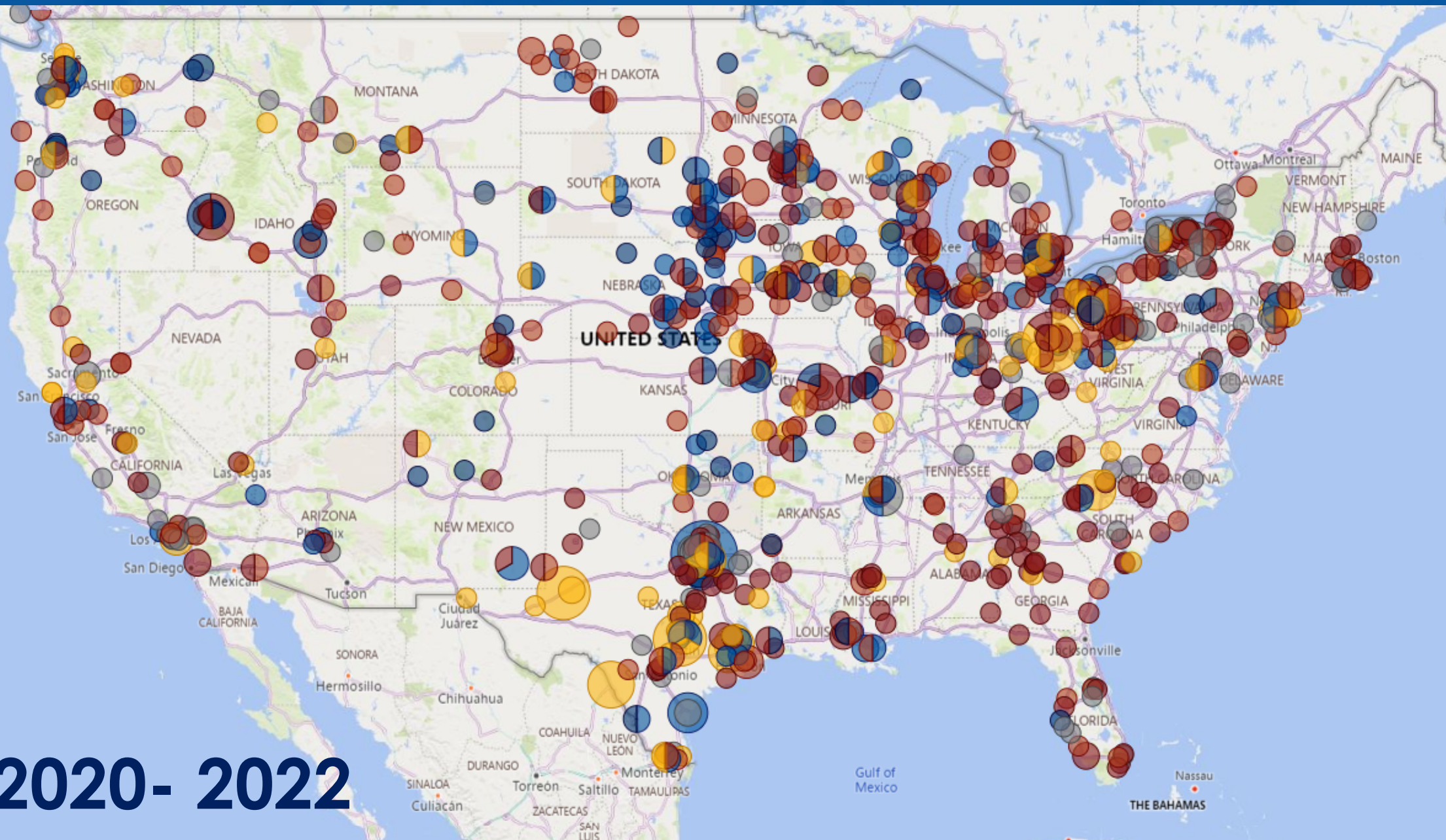


CAREERS



AN ESTIMATED **6,000**
SCHOOLS WILL HAVE VIDEO
DISPLAY BY 2030!

2020- 2022



WHY SO MANY SCHOOLS ARE CHOOSING DAKTRONICS

- **The Software-** that provides endless entertainment
- **The Display-** American designed, tested, and made. [\(Click here\)](#)
- **The Students-** and the connection to careers. [\(Click here\)](#)
- **The Revenue-** to achieve so much more. [\(Click here\)](#)

A large grid of approximately 100 small images showing various sports stadiums, including baseball fields, football fields, and gymnasiums. The images are arranged in a grid pattern, with the text 'THE SOFTWARE' overlaid in the center in a large, white, sans-serif font. The background images are dimmed to make the text stand out. The text is centered horizontally and vertically across the grid.

THE SOFTWARE



HAVE YOU MET
THE NEW
**SHOW
CONTROL?**

READY FOR LIVE
www.daktronics.com/showcontrol

POWERFUL – EASY TO USE – ALWAYS ADVANCING



CONTENT STUDIO



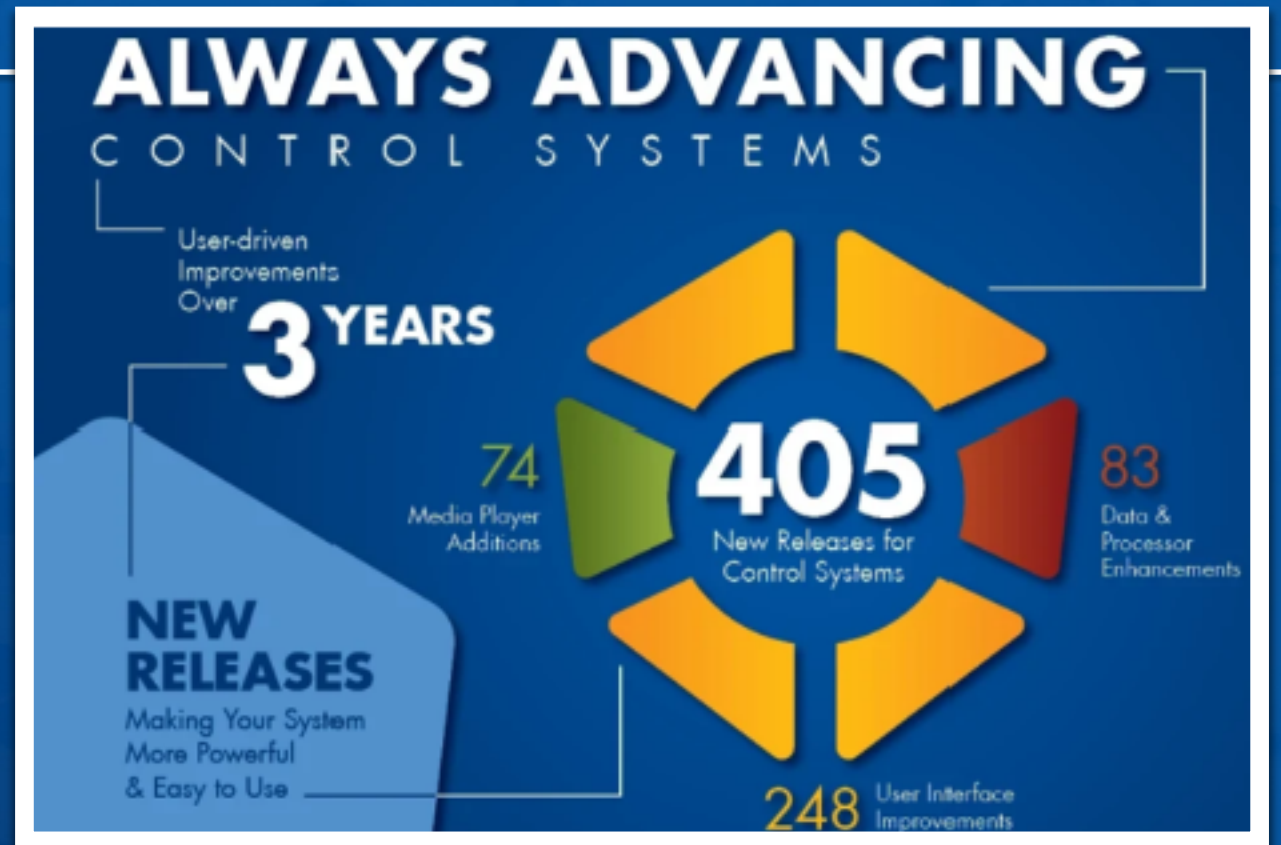


DISPLAY STUDIO



DESIGNED FOR YOU

- 10+ years in the high school market
- Built for interactive events
- Live “virtual” support from Dak
- **No annual fees**
- **Free software updates**
- Designed to adapt to your needs
- Grows with your program





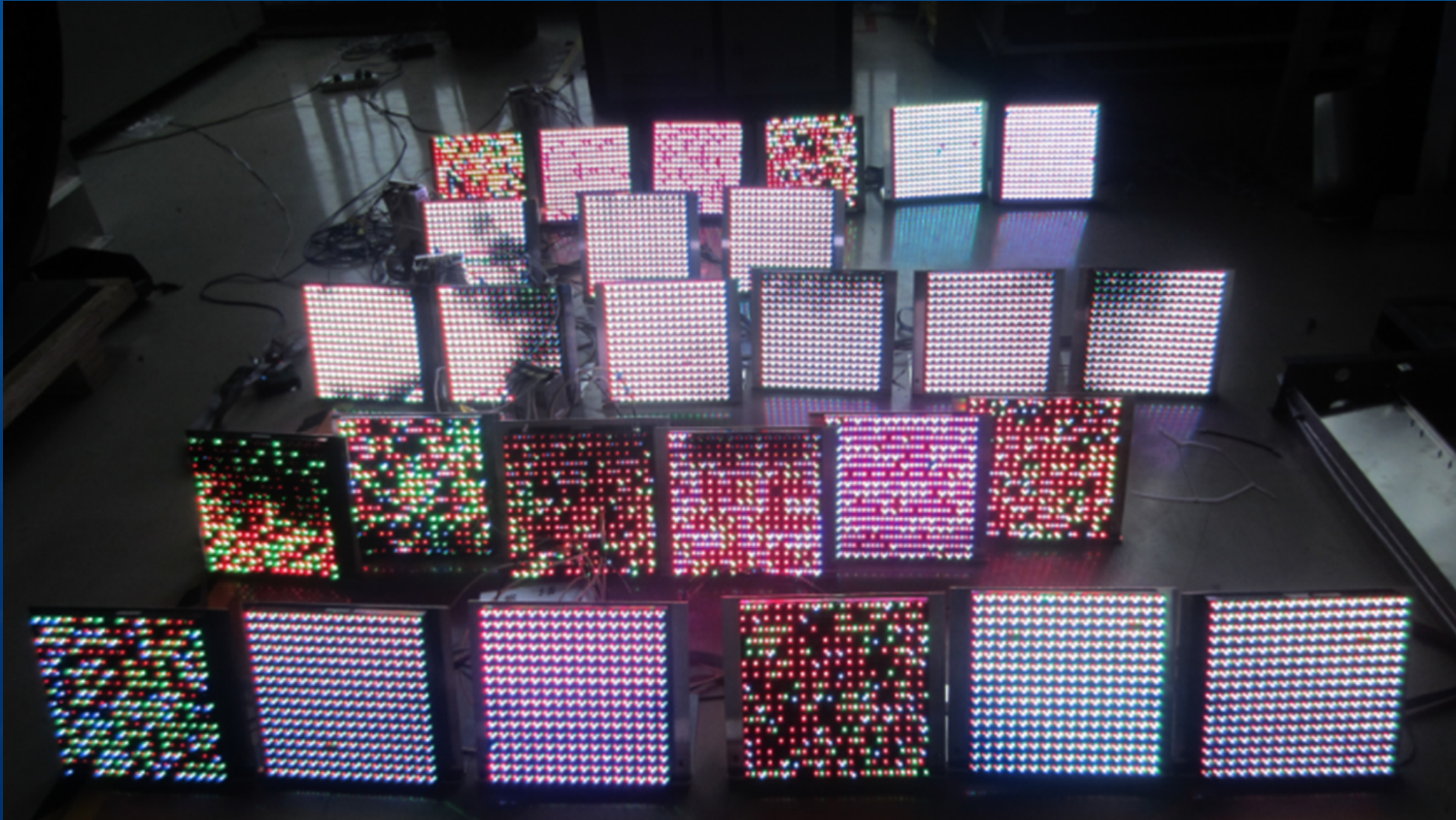
THE DISPLAY

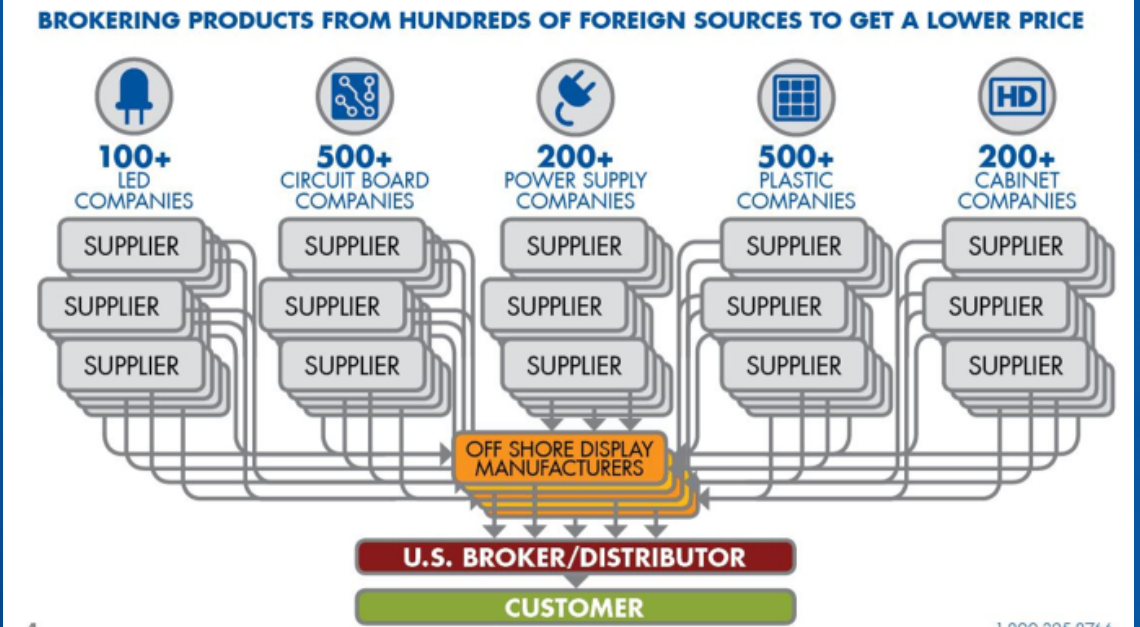
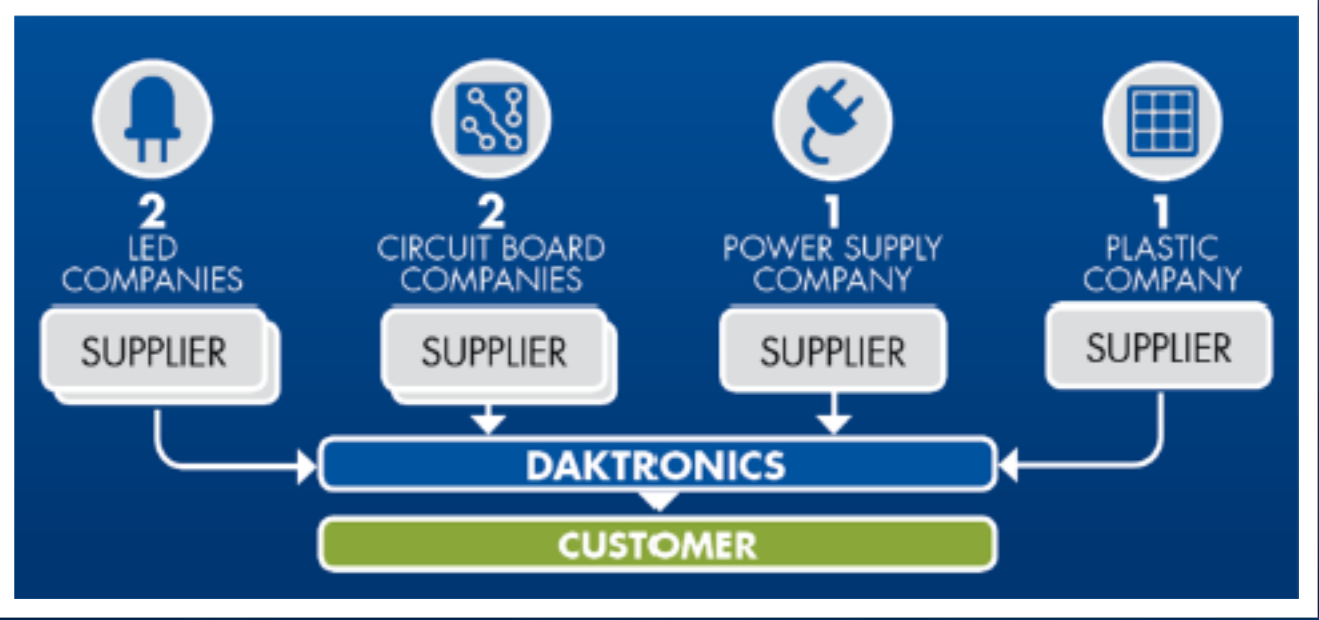


DAKTRONICS
PRODUCT
RELIABILITY LAB

PUSHING OUR PRODUCTS
TO **PERFORMANCE LIMITS**

THE IMPORTANCE OF TESTING







THE STUDENTS

FUTURE CAREERS

Mark Eisenstadt · 1st
Merging Technology and Creativity
1w · 🌐

Here is a Broadcast **Cubs** which in part Systems. #jobsinsports

Broadca
Job by Chi Chicago, Ill Medical, Vi

[View job](#)

1 Like

Mark Eisenstadt · 1st
Merging Technology and Creativity
2w · 🌐

Madison Square Garden Entertainment Corp. (where I interned a lifetime ago!) is again seeking a Manager of Technical Oper including their va

Mana
Job by New Yo

[View](#)

7 Like

Mark Eisenstadt · 1st
Merging Technology and Creativity
1w · 🌐

Another interesting as an intern helping **Daktronics** control. #jobsinsports

Scorebo
Job by Clev Cleveland, C

[View job](#)

Like

Mark Eisenstadt · 1st
Merging Technology and Creativity
1w · 🌐

Stanford University is seeking a Facilities professional to part oversee the systems instal #jobsinsports

Assist
Job by Stanford

[View](#)

Like

Mark Eisenstadt · 1st
Merging Technology and Creativity
1w · 🌐

The **University of Missouri-Columbia** is seeking a Media Producer with knowledge of #jobsinsports

Senior Media Pro
Job by University of Missouri, Columbia, Missouri, Uni

[View job](#)

Like Comment

Mark Eisenstadt · 1st
Merging Technology and Creativity
1w · 🌐

The **University of Southern California** is seeking a Media Director of Game Day Production with understanding of **Daktronics** systems. #jobsinsports

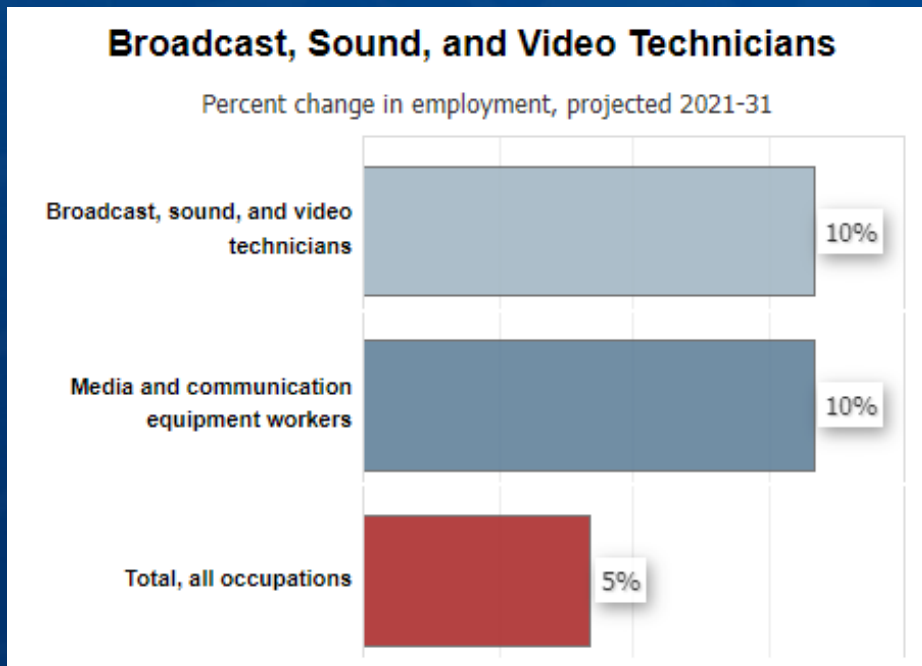
Director of Game Day Production
Job by University of Southern California Los Angeles, California, United States (On-site)

[View job](#)

1 Like Comment Share Send

FUTURE CAREERS

<u>ROLE</u>	<u>2023 Median Pay</u>	<u>Number of Jobs in 2023</u>
Producers & Directors	\$89,000	266,200
Video Editors & Camera Operators	\$70,400	181,700
Broadcast, Sound and video Technicians	\$58,400	219,900
Special Effects Artists and Animators	\$88,800	68,900



From the Bureau of Labor Statistics
<https://www.bls.gov/ooh/>

SOFTWARE

WITH A ROI FOR YOUR STUDENTS





DAKCLASSROOM



EVENT PRODUCTION
CURRICULUM



SHOW CONTROL
EDUCATION EDITION



CREW
CONNECT



EVENT PRODUCTION CURRICULUM



EVENT PRODUCTION CURRICULUM



CONTENTS

- 1. INTRODUCTION TO VIDEO BOARD PRODUCTION
- 2. DAKTRONICS VIDEO SYSTEM BASICS
- 3. GAME OUTLINE
- 4. CONTENT STUDIO
- 5. DISPLAY STUDIO
- 6. DISPLAY CONTENT
- 7. SCORING/TIMING
- 8. STATISTICS
- FINAL PROJECT
- APPENDIX

What is included

- Production trends and career paths.
- Equipment and Production Terminology.
- Operational Procedures for gameday.
- Introduction to Scripts
- Content Strategy
- System Organization overview
- Student activities
- Assessment ideas



SHOW CONTROL EDUCATION EDITION

Hands-on experience for more students.

Ability to review and edit on classroom TV/projector.

Improved level of expertise with the system.





SHOW CONTROL EDUCATION EDITION

TYPICAL CLASSROOM SETUP

The diagram below illustrates the many school-issued devices and display outputs that can connect to the server.





CREW CONNECT

Links industry connections to local high schools.

Introduces new career paths for students.

Connects graduates with College Production Teams.



WHAT IT'S ALL ABOUT

"Being introduced to Daktronics products in high school gave me a leg up, as some of the same technology was used at the Royals and Chiefs when they hired me!"

– Conner Peters (Liberty North Graduate)



HIGH SCHOOL



COLLEGIATE



PROFESSIONAL

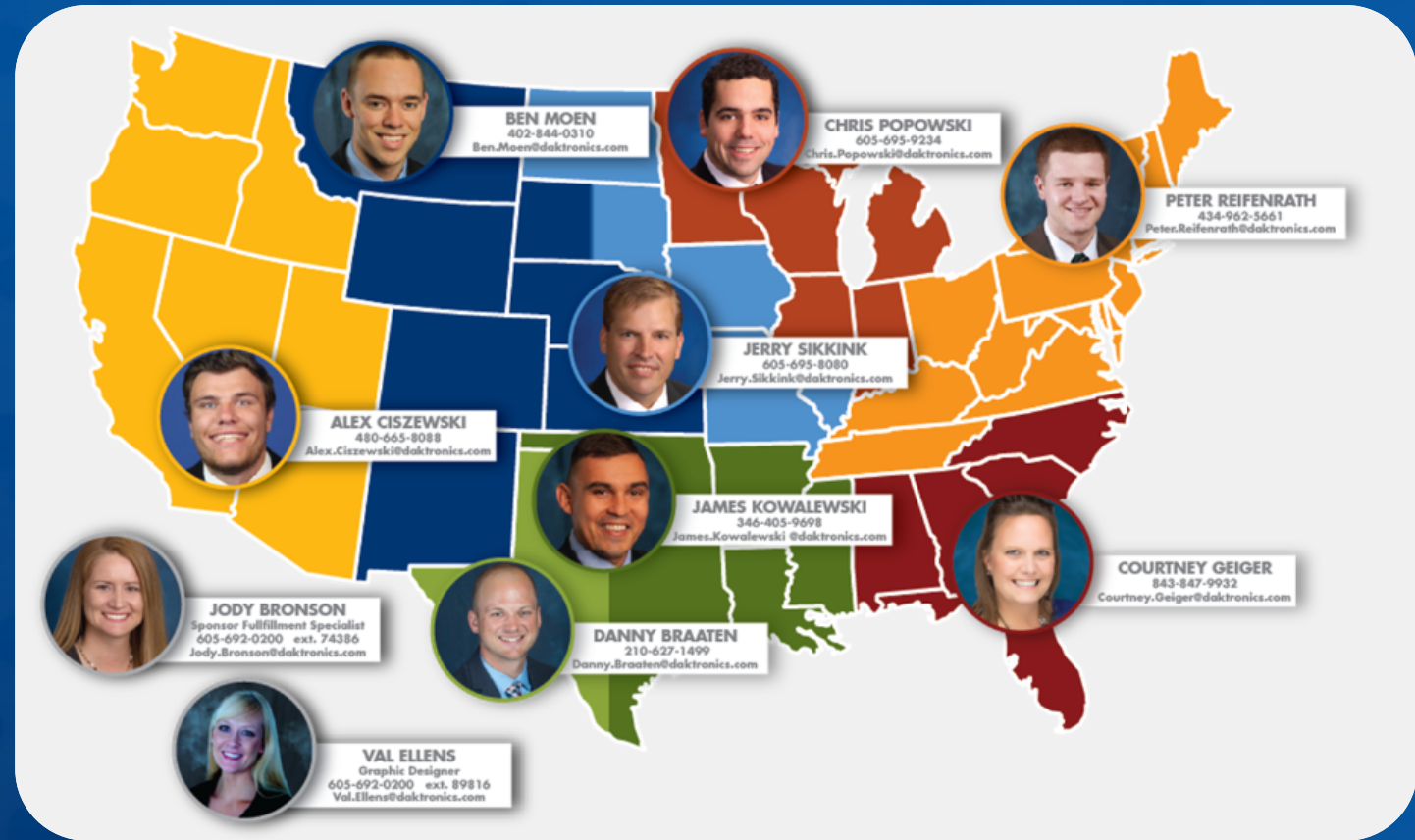
AVERAGE REVENUE

Many schools only generate
\$10,000 - \$15,000 per year



DAKTRONICS SPORTS MARKETING

SCHOOLS THAT PARTNER
WITH DAKTRONICS SPORTS
MARKETING AVERAGE
\$50,000+ ANNUALLY



DAKTRONICS SPORTS MARKETING

Since 2012, the Daktronics Sports Marketing Team has helped more than 400 schools.



8

the average number of sponsors needed to complete a project



\$50k

the average revenue created for a high school



36

different industries that typically advertise on a video display



300+

video displays installed thanks to DSM



800+

add-ons paid for by revenue raised

ACHIEVING SUCCESS WITH DSM

EXPERTISE NEEDED IN...	DSM SCHOOL	NON-DSM SCHOOL
Facility Analysis	✓	✗
Sponsorship Package Creation	✓	✗
Setting Price Points	✓	✗
Professional Presentations	✓	✗
Connection to businesses	✓	✓
Sponsorship implementation	✓	✗



BENEFITS OF DSM

- Maximize your sponsorship revenue
- You keep control of your sponsorship program
- **No cost to you**
- No commission or revenue split with Daktronics



**DAKTRONICS
SPORTS MARKETING**

SUCCESS THROUGH PARTNERSHIPS



- Daktronics Video Display
LVN-3.9MN-512x896
6.83' high x 11.75' wide



- Daktronics Video Display
LVN-3.9MN-512x896
6.83' high x 11.75' wide





THE SOFTWARE

THE DISPLAY

THE STUDENTS

THE REVENUE

THANK YOU!

WHY SO MANY SCHOOLS ARE CHOOSING DAKTRONICS

- **The Software-** that provides endless entertainment
- **The Display-** American designed, tested, and made. [\(Click here\)](#)
- **The Students-** and the connection to careers. [\(Click here\)](#)
- **The Revenue-** to achieve so much more. [\(Click here\)](#)

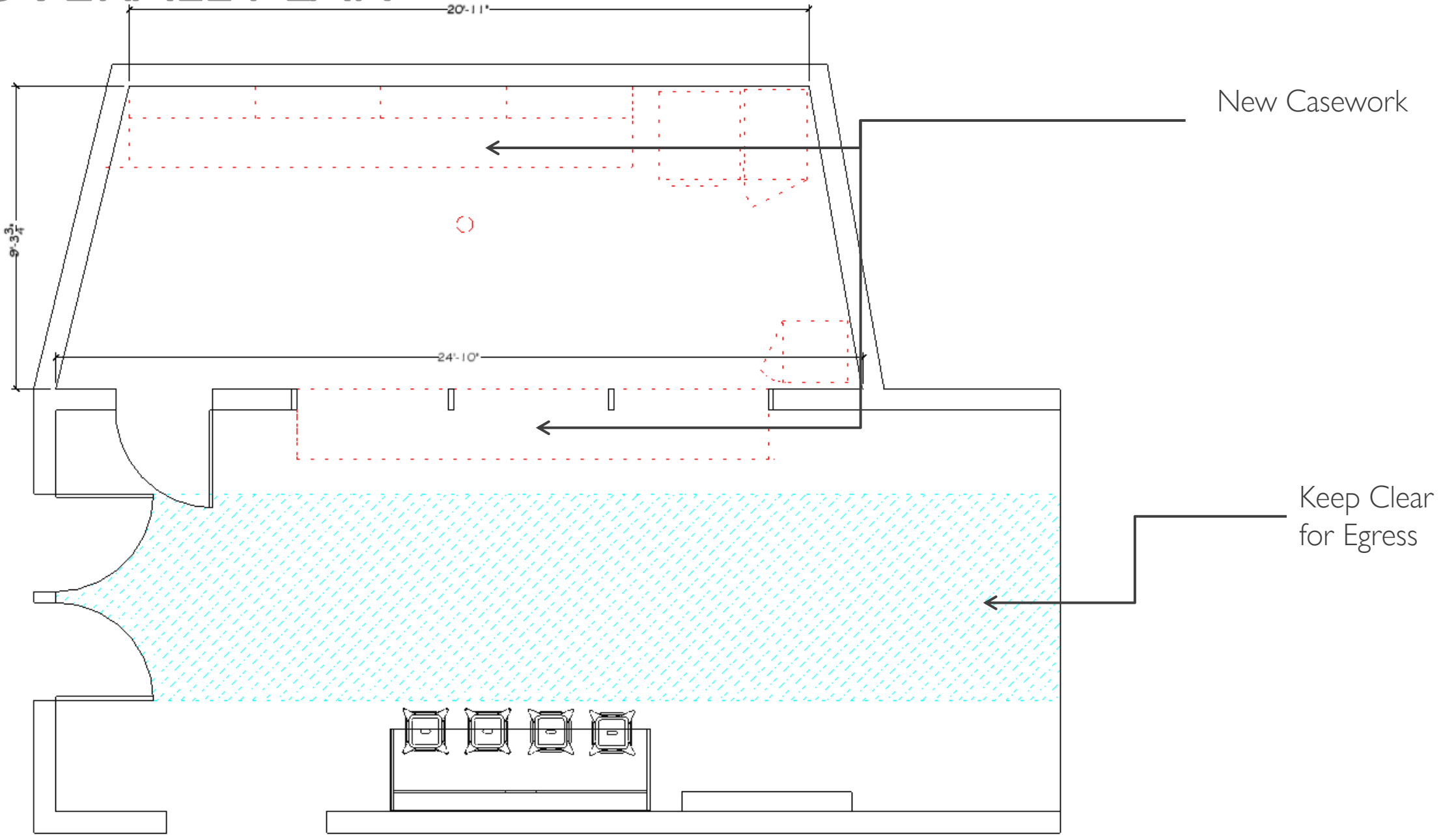


DANIEL BOONE H.S.

Café Renovation Finishes & Layouts



OVERALL PLAN

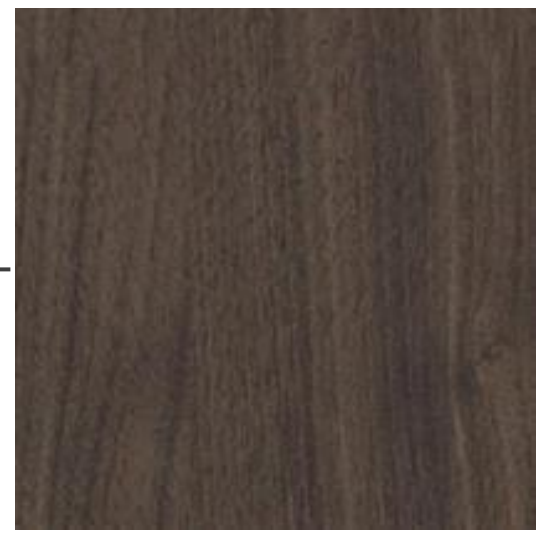


CASEWORK FINISHES

INSPIRE BUSINESS INTERIORS



Wilsonart North Sea Grain

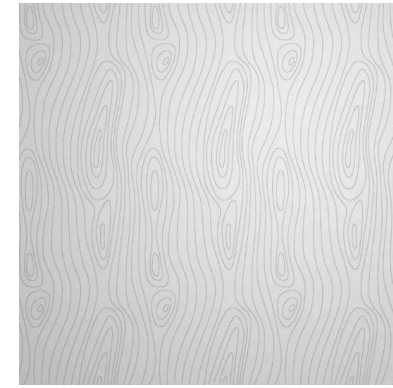


Wilsonart Florence Walnut

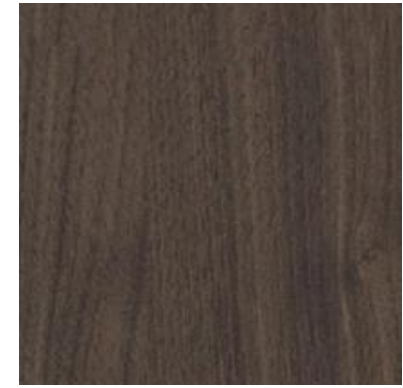


TABLE ADDITION

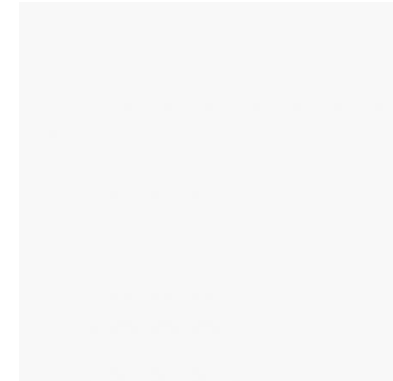
INSPIRE BUSINESS INTERIORS



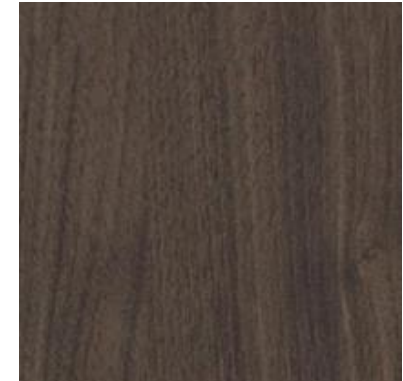
Wilsonart North Sea Grain



Wilsonart Florence Walnut



HON Designer White



HON Florence Walnut



HON Preside Standing Height Collaborative Table



HON Makerspace Stool

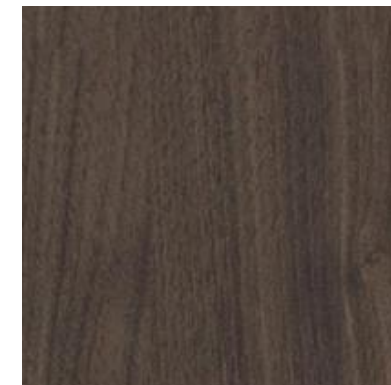


OVERALL

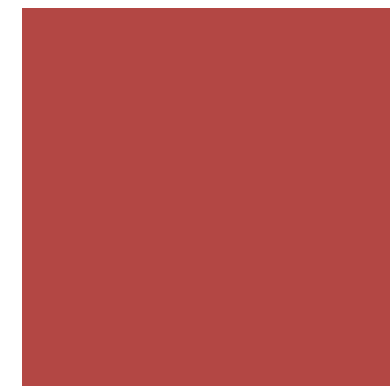
INSPIRE BUSINESS INTERIORS



Wilsonart North Sea Grain



Wilsonart Florence Walnut



Sherwin Williams Red Tomato



Sherwin Williams Alpaca



OVERALL



Open Overhead
Shelving*

Open Shelving
Below
Countertop*

*Casework final layouts, components, and dimensions to be verified by Preston Woodworking



APPLIANCES

INSPIRE BUSINESS INTERIORS



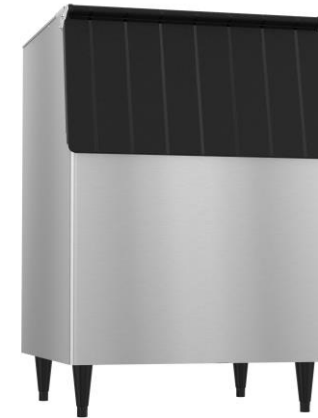
Fridge to be procured through Washington Co. Schools' vendor. Dimensions to be verified.



Warming Oven
Source



Tea Brewer
Source



Ice Maker
Source




Espresso Machine
Source

*All appliance specifications to be verified and selected by owner. Appliances shown are to be used for space planning only.

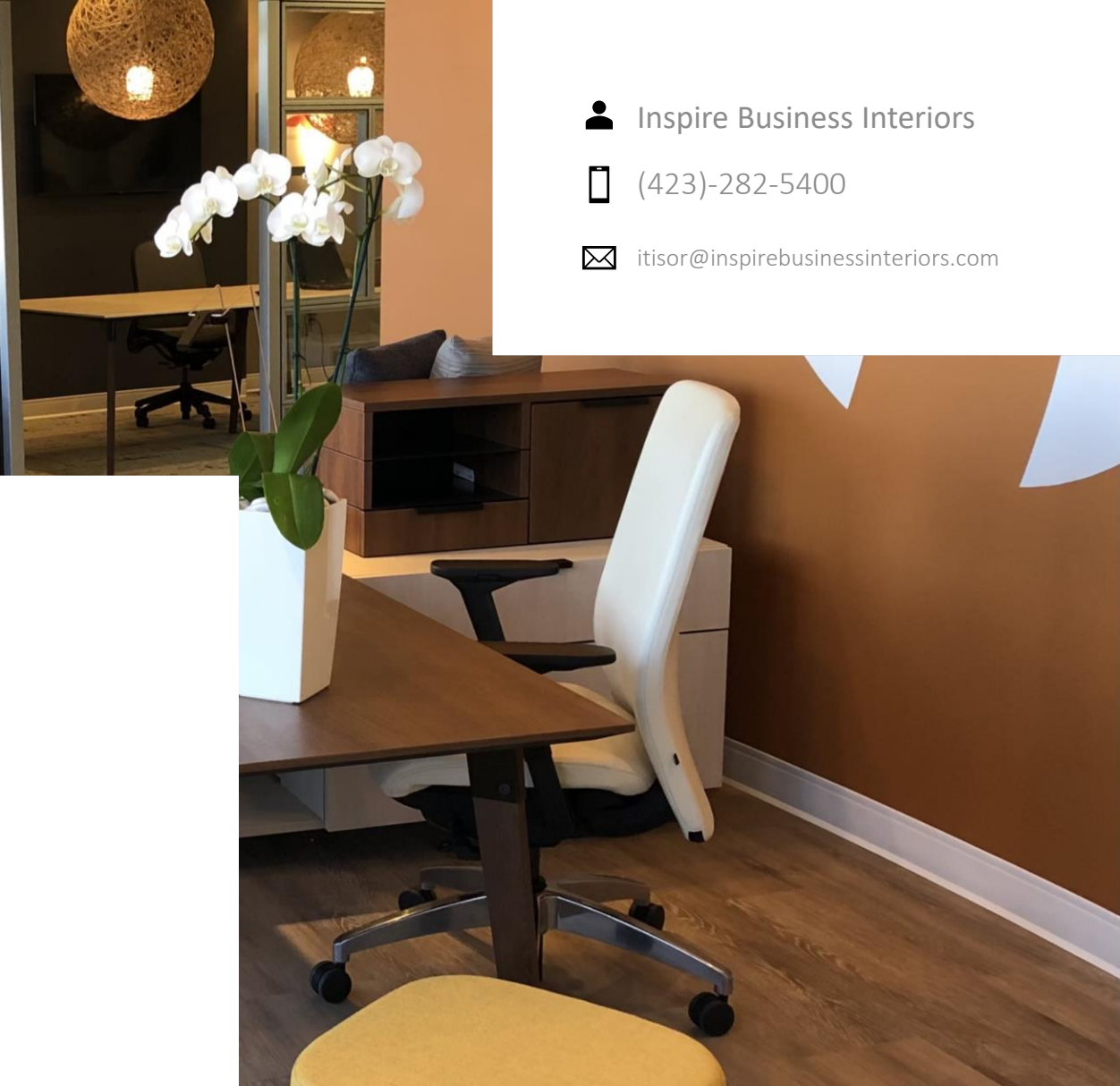




 Inspire Business Interiors

 (423)-282-5400

 itisor@inspirebusinessinteriors.com



THANK YOU

<https://www.inspirebusinessinteriors.com/>



Mower Analysis and Maintenance

Current Mower Fleet

- 2019-ExMark 60" Lazer Z- 1,400 hours plus (no warranty left)
- 2020-ExMark 60" Lazer Z- 1,000 hours plus
- 2020-ExMark 60" Lazer Z- 1,300 hours plus (no warranty left)
- 2022-ExMark 60" Lazer Z- 750 hours plus
- 2023-ExMark 60" Lazer Z- 400 hours plus
- 2020-ExMark 72" Lazer Z- 1,300 hours plus (No Warranty left)
- 2023-ExMark 52" Lazer Z- 500 hours plus
- 2018-Ferris 36" Walk Behind- Not sure on hours (No warranty left) Minimal Hours
- 2015-Kubota Z725 60"- 1,600 hours plus (No warranty left) Broke- Hydraulic Pump 4-19-24
- 2018-ExMark Batwing 96"- 1,100 hours plus (no warranty left)

Mower Maintenance and Cost

All preventive maintenance items are handled in house by our hourly employees, with the exemption of the hydraulic pump flush (We send that to **Tri Cities Mower and Saw**, to prevent air from getting in the lines and causing pump problems and voiding the warranty).

Regular maintenance is performed on a monthly basis, for our fleet of mowers. The preventative maintenance consists of a monthly oil change, oil filter replacement (bi-monthly), air filter replacement every fourth month (air filter is blown out the other three times), greasing monthly, fuel filter replacement (once a year, unless needed additionally), and a hydraulic flush once a year. One additional maintenance item that is needed for replacement is mower blades. It is difficult to put a timeline on the lifespan of the blades. If nothing is hit or damaged, blades can last up to three to four months. Blades are sharpened and swapped each time mower maintenance is performed.

- Oil (KW 20W-50)- \$10.00 per quart (each mower uses just over two quarts per oil change)
- Oil Filter (KW filter)- \$14.00
- Air Filter (KW filter)- \$24.00
- Fuel Filter (KW filter)- \$4.00
- Grease- \$7.00 per tube
- Mower Blades- \$20.00 per blade

One Month Maintenance Cost For Fleet

All costs will be based on an average basis with the information and pricing listed above.

- Quarts of oil 20 for 10 mowers
 - 20x\$10.00= \$200.00
- Oil Filter- None

- Air Filters- None
- Fuel Filters- None
- Grease- 1 Tube for fleet
 - 1x\$7.00= \$7.00
- Mower Blades- None
- Total Maintenance for One Month Fleet- \$207.00

Two Month Maintenance Cost For Fleet

All costs will be based on an average basis with the information and pricing listed above.

- Quarts of oil- 20 for 10 mowers
 - 20x\$10.00= \$200.00
- Oil Filters- 10 for 10 mowers
 - 10x\$14.00= \$140.00
- Air Filters- None
- Fuel Filters- None
- Grease-1 tube for 10 Mowers
 - 1x\$7.00= \$7.00
- Mower Blades- None
- Total Maintenance for Month Two Fleet- \$347.00

Four Month Maintenance Cost for Fleet

All costs will be based on an average basis with the information and pricing listed above.

- Quarts of Oil- 20 for 10 mowers
 - 20x\$10.00= \$200.00
- Oil Filters- 10 for 10 Mowers
 - 10x\$14.00= \$140.00
- Air Filters- 10 for 10 mowers
 - 10x\$24.00= \$240.00
- Fuel Filters- None
- Grease- 1 tube for 10 mowers
 - 1x\$7.00= \$7.00
- Mower Blades- 30 for 10 mowers
 - 30x\$20.00= \$600.00
- Total Maintenance for Four Month Fleet- \$1,187.00

Hydraulic Flush

- Hydraulic flush is completed at the conclusion of every mowing season.
 - Roughly \$100.00 per mower
 - 10 mowers x \$100.00= \$1,000.00 annually

Note: Tires are not listed on a preventive maintenance cost. The tire lifespan for our machines, is roughly 1,000 hours pending the ground levelness. This is another cost that comes into play, but is mainly only needed every other year.

Mower tires are roughly \$130.00 each.

Summary

Mower use per month on average is roughly 80-100 hours per month. These preventative maintenance items have made a major impact on the reliability of our machines, allowing us to be punctual and consistent with our daily, weekly and monthly mowing schedules.

Not saying there is never an obstacle in our daily schedule or routine, but the preventative maintenance program has helped tremendously with the dependability and reliability of our machines on a daily basis.

Lease vs Purchase 10 Mowers

Kubota

- Outright Purchase of 10 mowers
 - 6- 60" Z726KW (\$66,294.00)
 - 2-ZD1211-3-72 (\$36,628.00)- Diesel Engine Only-Gas not Available
 - 1- 54" Z724KW (\$10,295.00)
 - 1- 36" Walk Behind (\$6,495.00)
 - Total for fleet: \$119,712.00
- Lease Rate of 10 mowers
 - Unlimited Hours No Cap
 - 36 month term
 - Estimated monthly payment: \$4,450.00

John Deere

Good Morning, Logan.

As we just discussed the potential leasing option estimate for a Z930 54", six Z930M 60", two Z950M 72" and one W36R walk behind mower with two-year terms and an estimated 400 hrs. of usage annually. In a casual and not promised or guaranteed estimate you would be looking at \$3400-3600 lease expense per month. To gain a more solid number you would need to seek approval from John Deere under there governmental lease division with credit checks and approvals etc.... I hope this helps for you budgeting purposes and please let me know if you have any questions. Thank you.

- Meade Tractor would not be the lessee in this case, and we would have to go directly through Deere (I am **NOT** a fan of this system). This is Boone Hamby

number he has communicated with through Deere without signing paperwork and getting a hard number.

ExMark

<https://drive.google.com/file/d/1tqMgP8iSsMddXD-Jbl24CikhHAYbB26N/view?usp=sharing>

Lease

- Fixed yearly budget
- All machines under warranty
- Reliability
- We are still responsible for regular general maintenance of the machines
- No ownership of the machine

Lease Budget on 24 and 36 Month Lease Exmark Mowers

Mower value fleet total: \$115,784.00

**All information will be based on the quote that TriCities Mower and Saw has provided.
All information will be based on 600 hours of yearly use.**

2- 72" Lazer Z Mowers

6- 60" Lazer Z Mowers

1- 52" Lazer Z Mowers

1- 36" Walk Behind Mower with Velkie

- 24 month lease- Monthly Payment= \$3,888.03 x 12 months (**Year One**)= **\$46,656.36**
 - Monthly Payment= \$3,888.03 x 24 months (**Two Year Lease**)= **\$93,312.72**
 - Yearly budgeted number is **\$46,656.36**
 - Total Lease for 24 months (Two Year Lease) is **\$93,312.72**
- Customer Outright Purchasing Option at the conclusion of the lease (not recommended from a budgetary standpoint).
 - **\$41,682.24**
- 36 Month Lease- Monthly Payment= \$2,910.81 x 12 months (**Year One**)= **\$34,929.72**
 - Monthly Payment= \$2,910.81 x 24 months (**Year Two Lease**)= **\$69,859.44**
 - Monthly Payment= \$2,910.81 x 36 months (**Year Three Lease**)= **\$104,789.16**
 - Yearly Budgeted number is **\$34,929.72**
 - Total Lease for 36 months (3 Year Lease) is **\$104,789.16**

Total Yearly Investment

- 24 month lease- \$46,656.36
- 36 months lease- \$34,929.72
- **Added yearly maintenance cost- \$4,896.00 annually**

Please see Monthly Maintenance Cost on Pages 1 and 2

Current Mower Rotation

There is no current mower rotation.
Mowers are used until worn out.

By rotating our mowing machines every four years, we lose warranty on many machines while still owning the machine. This can run into several costly expenses that are not budgeted in our current operating budget.

Current Mower Request List

3- 60" Lazer Z (valued at \$11,500 each)= \$34,500 includes grass flap installation
2- 72" Lazer Z (valued at \$16,00 each)= \$32,000 includes grass flap installation
1- 36" Walk Behind= \$8,000 includes grass flap installation

Total for 6 new machines= \$74,500

Note we will have an additional mower without warranty before the mowing season has concluded this season. The machine currently has roughly 1,000 hours on it and will surpass the warranty threshold within 3-4 months.

Preference

Whether leasing or purchasing is chosen to move forward with, I personally would like to stay with ExMark mowers. The reliability of the machines is the best in my opinion. The simplicity of working on the machines is the best. If anything major happens, the turnaround is quicker on getting the machine back from our local dealer (Tri Cities Mower and Saw), and they are by far the cheapest labor rate at \$85.00 per hour.

Bus Driver's				Total Savings Per School Year-7 less buses	Fuel	Tires	Oil Change	
				South Side	\$32,399.80	\$3,750.00	\$882.00	
7-Drivers				North Side	\$28,619.99	\$3,750.00	\$882.00	
					\$61,019.79	\$7,500.00	\$1,764.00	\$70,283.79
FY24 Salary Annual Estimate			\$ 13,196					
\$1.00 per hour equivalent increase (10-Month Employees)			\$ 1,418					
FY25 Annual Budgeted Salary Estimate			\$ 14,614					
FY25 Bus Driver Salary Minimum Estimate			\$ 14,614					
		FICA	\$ 906					
		Med-D	\$ 212					
		Retirement	\$ 1,827					
		Insurance	\$ 11,300					
		Total Estimate	\$ 28,858					
Total Estimate Bus Driver Expense Without Insurance			\$ 17,558					
Total Mid-Point Bus Driver Expense Estimate			\$ 23,208					
Total Estimate Bus Driver Expense With Insurance			\$ 28,858					
Expense Estimate for 7-Drivers								
Total Estimate Bus Driver Expense Without Insurance			\$ 122,907					
Total Mid-Point Bus Driver Expense Estimate			\$ 162,457					
Total Estimate Bus Driver Expense With Insurance			\$ 202,007					

Specifications for Replacement of Intercom System

Lamar Elementary School

3261 Highway 81 South

Jonesborough, TN 37659

Article I- Qualifications

- a) Successful Bidder shall possess no less than 10 years experience in installation and service of Intercommunication systems.

Article II- Requirements

- a) Bidder shall replace the existing intercom system in accordance with product manufacturer's Specifications and Requirements.
- b) Bidder shall have no less than \$1,000,000 liability insurance coverage.
- c) Bidder shall provide (1) employee of the Washington County System with factory training to the extent that said employee shall possess the knowledge, skill, manuals, software, etc. in order to properly edit, change, modify or add to the system as needed for expansion and or maintenance of the system.
- d) Bidder shall be available to provide service within 24 hours of notification that there is a failure or other problem with the operation of the system.

Article III- Scope of Work

- a) Bidder shall replace the Master Intercom and Classroom Telephone Systems including all speakers inside and outside, all classroom speakers and telephones and any associated devices. The existing wiring and raceways etc. may be used if determined said wiring is compatible with the system that is being installed.
- b) Bidder shall install a minimum of (2) 15 watt paging horns with protective cages in the gymnasium for proper intercom operation.
- c) Bidder shall provide any and all wiring, raceways, conduits, boxes and any other hardware as needed to provide a complete and functional system.
- d) Bidder shall be allowed to work during normal school hours so long as scope of work does not cause disruptions to class time learning. Any work causing a disruption will be performed outside of normal school hours.

Article IV- Completion and Training

- a) Bidder shall provide a complete one (1) year warranty on all new equipment that is installed beginning on the day of System completion.

- b) Bidder will provide training for any designated staff member or employee of the Washington County School System, so that said staff or employee can operate/use the System as specified by the System manufacturer.
- c) Bidder shall provide a Certificate of Completion and Test to the Washington County School System Central Office.

Article V- Other Notes

The existing intercom is a Dukane Modular Administrative Communications System (MACS) with digital clocks. If the new system being bid is not compatible to drive these clocks, then the existing main unit with Administrative Telephone shall remain in service to drive the school clocks.

INVITATION TO BID

Former JES Rooftop HVAC Unit Replacement

Sealed bids are being secured toward labor and materials to change out the existing 15 ton Command Aire WSHP rooftop unit on the roof of the old Jonesborough Elementary School Gym, 306 Forest Drive Jonesborough TN 37659, by the Washington County Department of Education, Proposals will be accepted until 2 pm on May 21, 2024, at which time bids will be publicly opened and read aloud at the above Central Office address. Bidders/Representatives are welcome to attend the opening. Any bid received later will be returned to the sending bidder unopened.

The Washington County Board of Education reserves the right to reject any or all bids, awarding what is determined as the best dollar value for intended educational use which may not be that of a low bid. The decision reached and any action taken by the Board will remain conclusive.

Should any questions arise regarding these specifications, you may contact Phillip Patrick at 423-753-1169, patrickp@wcde.org. However, any change in specifications will be made by addendum directed to all prospective bidders and posted on our website, www.wcde.org/bids

Continue to Bid Quotation Sheet, complete all blanks without alterations and return BID QUOTATION SHEET, and any pertinent items in a SEALED envelope by mail or bring to Dr. Jarrod Adams, Washington County Department of Education, 405 West College Street, Jonesborough, Tennessee, 37659, so to arrive no later than the date and time given of the scheduled public opening.

For Bid Identity, clearly mark 'Former JES Rooftop HVAC Unit Replacement' on the outside of the envelope.

SPECIFICATIONS:

1. Demo and properly dispose of the existing Command Aire 15 ton unit WSHP RTU.
2. Furnish and install one (1) new WSHP roof top unit of equal or comparable size
3. Furnish and install one curb adapter to adapt the new unit to the existing curb.
4. Disconnect and reconnect the copper hydronic piping
5. Disconnect and reconnect the power wiring
6. Furnish and install one (1) temporary thermostat and new shielded thermostat wire
7. Crane service to set the unit on the roof
8. Minimum one year parts and labor warranty for all new equipment (5 years parts only on compressors)

Washington County Board of Education

BID QUOTATION SHEET

Former JES Rooftop HVAC Unit Replacement

Bid to be opened (Insert date and time)

Bidder has read Invitation to Bid with specifications, understands, and by submitting this proposal hereby agrees, upon receiving a Washington County Board of Education purchase order as notification of award, to furnish all products and/or services as specified, described or reasonably implied including pre-disposal fee, shipping and delivery "AS NEEDED" to

Washington County Schools
405 W College St
Jonesborough, Tennessee 37659

BID QUOTATION: *Former JES Rooftop HVAC Unit Replacement*

Total Cost: \$ _____

Lead Time on Equipment Days to Complete _____

By submitting this proposal bidder hereby agrees, as attested by signature below, that quoted product(s) and services, if awarded, meets specifications set forth herein and will remain in accordance with such requirements and standards of the Washington County Board of Education for the duration of the contract period.

Printed name of bidder

company name

Bidder's signature

mailing address

Telephone # / cell # / fax #

city/state/zip code

Email address

date

Washington County Board of Education

Annette Buchanan, Vice-Chair
Mary Beth Dellinger
Keith Ervin

Chad Fleenor
David Hammond
Gregg Huddlestone

Mike Masters, Chair
Whitney Riddle
Vince Walters



April 15, 2024

Washington County Board of Education
Eddie Garst
405 West College Street
Jonesborough, TN 37659

Re: Budget Pricing for David Crockett High School, 684 Old State Route 34, Jonesborough, TN 37659
NRP CPN: 230402-TN-911

Eddie Garst:

National Roofing Partners (NRP) and its local partner, Rackley Roofing Co., Inc., have developed the following budget estimate for the David Crockett High School project. These budgets are developed in compliance with NRP's contract number R230402 with OMNIA Partners and includes the estimated cost to perform the scope(s) of work below.

Not to exceed budget pricing is as follows:

Scope of Work: **EPDM, Partial Replacement, Recover**

1. Mobilize on site and set up OSHA compliant safety equipment.
2. Building 1 (103 squares): Pressure-wash existing EPDM membrane to prepare for roof overlay. Remove all flashings and properly dispose of offsite. Remove and replace wet/damaged insulation at unit price below. Provide and install new adhered 115-mil FleeceBack Black EPDM membrane over existing EPDM membrane in accordance with manufacturer's specifications and details for an adhered system.
3. Building 2 (171.53 squares): Move existing ballast rock to prepare for membrane swap. Remove existing EPDM membrane and properly dispose of offsite. Existing insulation to remain in place and any damaged/deteriorated material will be replaced at unit price below. Provide and install new 60-mil Black EPDM (Non-reinforced) membrane over existing insulation in accordance with manufacturer's specifications and details for a ballasted system. Redistribute existing ballast rock over new membrane.
4. Flash all walls and penetrations with new 60-mil Black EPDM (Non-reinforced) membrane.
5. Provide and install walkway pads at roof access points.
6. Provide and install new shop-formed snap on gravel stop (In place of coping at parapets), scupper face plates, and counterflashing made of prefinished 24-gauge steel, in standard color. Overflow scuppers to be made of stainless steel.
7. This proposal includes the membrane manufacturer's standard 20-year No Dollar Limit labor and material warranty as well as Rackley Roofing Companies' standard two-year workmanship warranty.

NTE \$285,170.38

This pricing is compliant with the OMNIA Partners' unit pricing and contingent on OMNIA Partners line item estimates to be produced for accepted budget pricing. All material is guaranteed to be as specified. All work will be completed in a workmanlike manner according to standard roofing practices and in accordance with manufacturer's specifications.

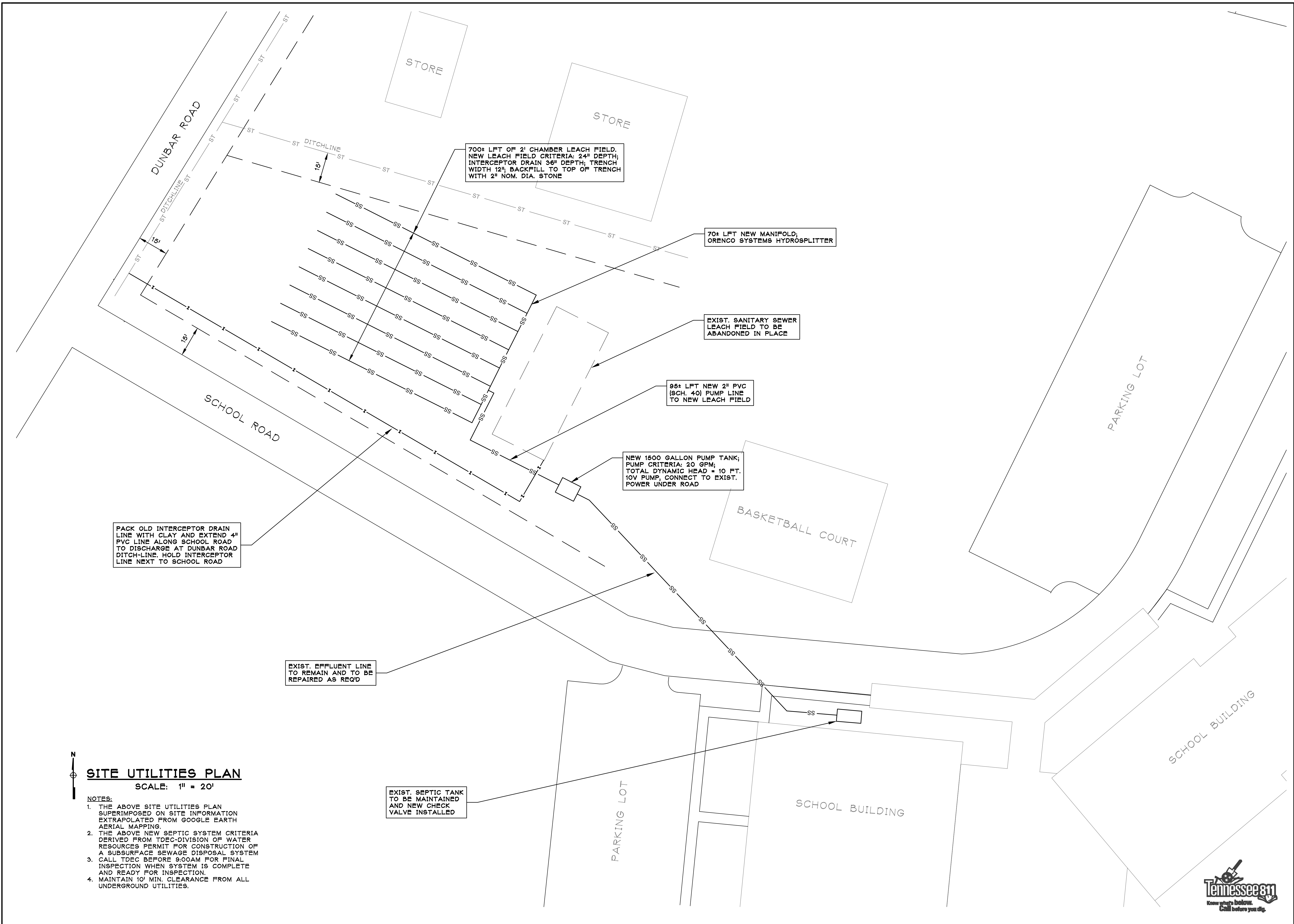
If you have any questions or need additional information, please contact our office.

Best Regards,



Washington County Board of Education – David Crockett High School
684 Old State Route 34, Jonesborough, TN 37659
NRP CPN#: 230402-TN-911

Jake Henley
Rackley Roofing Co., Inc.
105 Hunter Avenue
Carthage, TN 37030
(423) 202-4194



PRELIMINARY
 4/23/2024
 NOT FOR
 CONSTRUCTION

SPODEN & WILSON
 CONSULTING ENGINEERS
 430 CLAY STREET
 KINGSFORD, TENNESSEE 37660
 Phone: (423) 245-1181 Fax: (423) 245-0852
 email: sweng@spodenwilson.com

SEWAGE SYSTEM REPAIRS FOR
SOUTH CENTRAL ELEMENTARY
 CHUCKEY TENNESSEE
WASHINGTON COUNTY SCHOOLS
 WASHINGTON COUNTY TENNESSEE

SITE UTILITIES PLAN
 SCALE: 1" = 20'

- NOTES:
1. THE ABOVE SITE UTILITIES PLAN SUPERIMPOSED ON SITE INFORMATION EXTRAPOLATED FROM GOOGLE EARTH AERIAL MAPPING.
 2. THE ABOVE NEW SEPTIC SYSTEM CRITERIA DERIVED FROM TDEC-DIVISION OF WATER RESOURCES PERMIT FOR CONSTRUCTION OF A SUBSURFACE SEWAGE DISPOSAL SYSTEM
 3. CALL TDEC BEFORE 9:00AM FOR FINAL INSPECTION WHEN SYSTEM IS COMPLETE AND READY FOR INSPECTION.
 4. MAINTAIN 10' MIN. CLEARANCE FROM ALL UNDERGROUND UTILITIES.

SHEET TITLE	
SITE UTILITIES PLAN	
DATE	FILE NO.
04-23-2024	24022
REVISIONS	
NO.	DATE

C1



Education Capital Projects Fund (\$1,000s)

FY2024 - FY2028

Fiscal Years Ended June 30,

	2022	2023	2024	2025	2026	2027	2028
Projected Penny Value at .75% Growth	330,937	333,420	349,841	352,465	355,109	357,773	360,457
Capital Project Pennies	17	17	17	17	17	17	17
Source of Funds for Capital Expenditures							
Property Tax Projected at 0.75% Growth	5,626	5,668	5,947	5,992	6,037	6,082	6,128
Other Revenue (Grants, PY Tax, Other Tax, Investment)	533	549	565	582	600	618	636
EESI - LED Lighting Project-Funded by WCDE General Fund	2,328						
Unused Funds from the Prior Year	2,608	4,847	6,274	805	183	2,391	190
Revenues	11,095	11,064	12,786	7,380	6,820	9,091	6,954
Capital Projects Encumbrance Projection							
1 Trustee Commission	179	226	261	151	139	185	142
2 New Jonesborough K-8			2,550	2,550	2,550	2,550	2,550
3 Johnson City Schools Capital Funds			500	500	500	500	500
4 Technology (Smart Classroom, Tablets, Audio)	640	640	600	550	500	400	300
5 School Buses	946	460	870	870	740	1,405	1,320
6 School Security Updates			3,500				
7 School Playground Upgrades			300				
8 Boone Stadium Renovations			1,700				
9 Crockett Stadium Renovations			1,700				
10 Phase II-Boone HS Athletic Facilities		300	0				
11 Phase II-Crockett HS Athletic Facilities		300	0				
12 Old JES Renovation-Repurpose as directed by the WCBOE				1,056			
13 Old JES-Replacement of full HVAC System-at 50%				1,400			
14 New BCES-Add. Boiler, pump, pipping, etc.				120			
15 DCHS Reroof						3,550	
16 Asbury Reroof						310	
Transfer							
Total Expenditure Projection	6,248	4,791	11,981	7,197	4,429	8,900	4,812
Projected Fund Balance (Deficit)	4,847	6,274	805	183	2,391	190	2,142