

**WASHINGTON COUNTY  
BOARD OF EDUCATION**

**May 23, 2023**

**5:00 PM**

**Central Office**

- I. Call to Order**
- II. FY24 General Purpose (GP) School Budget**
- III. Adjournment and Convene to Workshop**
- IV. Call to Order**
- V. Academics**
  - A. Amendments to 2023-2024 School Year District Calendar**
  - B. Overnight and/or Out of State Field Trips**
    - 1. David Crockett High**  
**SkillsUSA National Convention; Atlanta, GA**  
**June 19-24, 2023**
    - 2. David Crockett High**  
**Boys' Basketball Team**  
**Summer Camp; University of Georgia**  
**July 9-11, 2023**
  - C. Summer Learning Updates**
  - D. AMP 2027 (class of 2027); entering 9th grade students for the 2023-2024 school year.**
- VI. Business/Finance**
  - A. FY24 Federal Projects Budget - Motion "We move for the approval of the FY24 Consolidated Federal Application with budgets for fiscal year 2024 and for all subsequent amendments as approved by the TDOE"**
  - B. Monthly Financials**
  - C. Purchase Order 8379; TCM, Huntington Beach, CA; District-Wide Summer Learning Camps; Summer Scholars Mathematics Materials Rising 1st - 4th grades; \$13,461.29; Line Item 141E 71100-429-003**
- VII. Operations**
  - A. Review of Bid Received for replacement of David Crockett High School Library Floor; \$33,430.00; Insurance Reimbursement; Line Item 141E 72620-335-000-00016**
  - B. Gym Floor Maintenance Systems; System-wide; \$23, 912.00; Line Item 141E72620-335-000-141**

- C. **Purchase of Angel Trax School Bus Cameras (72); \$199, 413.36; Funded by ESSER 2.0; Sourcewell Co-op; Line Item 142E 72710-729-934**
- D. **Purchase of Angel Trax School Bus Cameras for SPED (22); \$62,141.86; Sourcewell Co-op; Funded by ARP IDEA Grant; Line Item 142E 72710-729-901**
- E. **School Safety**
- F. **Maintenance Updates**
- G. **Items to be declared as surplus**
- VIII. **Student Supports**
  - A. **Student Code of Conduct**
  - B. **Sidekick Therapy Partners; Knoxville, TN; Contract for Speech and Language Services; 2023-2024 School Year**
  - C. **Grace Rehabilitation Center, Inc.; Contract for Physical Therapy Services; Effective August 1, 2023 - July 31, 2024.**
  - D. **Social Worker Service Report**
- IX. **Superintendent**
  - A. **FY24 Meeting Calendar**
  - B. **5 Year Education Capital Improvement Plan Revisions/Updates**
  - C. **Long Range School Facilities Needs**
  - D. **Key Education Legislative Updates from Spring 2023 TN General Session**
- X. **Adjournment**

**WASHINGTON COUNTY SCHOOL NUTRITION FY24 PROPOSED BUDGET**

REVENUE	FY23 Budget	FY24 Budget	
	Approved	Proposed	
40140 Interest		-	County keeping funds
43521 Lunch Payments - Children	720,000	1,200,000	
43522 Lunch Payments - Adults	8,000	-	
43523 Income from Breakfast	145,000	-	
43525 A la Carte Sales	60,000	-	
43990 Other Charges for Services	20,000	40,000	
46990 State Matching	32,919	36,612	
47111 USDA School Lunch Program	1,700,000	1,800,000	
47112 USDA Commodities	241,026	345,583	
47113 USDA Breakfast	500,000	445,000	
47114 USDA Snack	50,000	68,000	
47114 USDA Other/Supper Program	145,080	53,000	
39000 Undesignated Fund Balance	1,334,419	714,996	
<b>TOTAL REVENUE</b>	<b>4,956,444</b>	<b>4,703,191</b>	

EXPENDITURES	FY23 Budget	FY24 Budget
	Approved	Proposed
73100 105 Supervisor/Director	85,304	90,314
73100 165 Cafeteria Personnel	1,341,905	1,400,000
73100 201 Social Security	88,487	92,399
73100 204 State Retirement	171,693	179,285
73100 207 Medical Insurance	405,000	405,000
73100 210 Unemployment Compensation	2,000	2,000
73100 212 Employer Medicare	20,695	21,610
73100 355 Travel	12,000	12,000
73100 399 Other Contracted Services	208,335	200,000
73100 415 Utilities	6,500	6,500
73100 421 Food Preparation Supplies	275,000	190,000
73100 422 Food Supplies	1,540,000	1,200,000
73100 435 Office Supplies	8,500	8,500
73100 469 USDA Commodities	241,026	345,583
73100 499 Other Supplies and Materials	40,000	40,000
73100 524 Inservice/Staff Development	4,000	4,000
73100 509 Refunds	6,000	6,000
73100 710 Food Service Equipment/Capital Imp	500,000	500,000
99100-590 Transfer to Other Funds		
<b>TOTAL EXPENDITURES</b>	<b>4,956,444</b>	<b>4,703,191</b>

04/17/2023		Washington County Board of Education	2022-2023	2023-2024	2023-2024
(FY24 Working Budget Draft)			Approved Budget	Budget Step Only	\$1,250 Flat Cert. with 3% and 5% Classified
	Prg	Estimated Revenues	Final		BOE Approved
40100000		<b>Local Taxes</b>			
40100000		<b>County Property Taxes</b>			
40110000		Current Property Tax (ADA Split Not In Yet)	12,974,151	13,193,520	13,193,520
40120000		Trustee's Collect - Prior Year	405,900	281,000	281,000
40125000		CLK/Master Collections-Prior	2,400	630	630
40130000		Clerk & Master Collect - Prior Years	90,000	62,431	62,431
40140000		Interest and Penalty	88,000	69,000	69,000
40150000		Pick-up Taxes	-		
40161000		Payments in Lieu of Taxes - TVA	2,020	2,020	2,020
40162000		Payments in Lieu of Taxes - Local Utilities	224,000	227,000	227,000
40163000		Payments in Lieu of Taxes - Other	17,600	17,410	17,410
40200000		<b>County Local Option Taxes</b>	-		
40210000		Local Option Sales Tax	18,000,000	19,000,000	19,000,000
40270000		Business Tax	420,000	529,000	529,000
40300000		<b>Statutory Local Taxes</b>	-		
40320000		Bank Excise Tax	88,000	88,000	88,000
40350000		Interstate Telecommunications Tax	-		
41110000		Marriage License	19,000	1,800	1,800
42410000		Fines	-		
		<b>Total Local Taxes</b>	<b>32,331,071</b>	<b>33,471,811</b>	<b>33,471,811</b>
43000000		<b>Charges for Current Services</b>			
43512000		Tuition - Adult Education	10,000	-	-
43517000		Other Tuition - BCES Pre-K	78,000	86,000	86,000
43581000		Community Service Fees - Children	700,000	507,000	507,000
		<b>Total Charges for Current Services</b>	<b>788,000</b>	<b>593,000</b>	<b>593,000</b>
44000000		<b>Other Local Revenue</b>			
44100000		<b>Recurring Items</b>			
44110000		Interest Earned	143,000	-	-
44120000		Rent on Buildings	1,000	1,000	1,000
44520000		Insurance Recovery	60,000	33,200	33,200
44500000		<b>Nonrecurring Items</b>			
44530000		Sale of Equipment	35,000	27,900	27,900
44540000		Sale of Property	1,871,750	-	-
44560000		Damages Recovered from Individuals	1,000	-	-
44570000		Contributions & Gifts	14,554	14,554	14,554
44990000		Other Local Revenue - Tags	500	500	500
44991000		Other Local Revenue - Court Fines & Contract	98,000	102,000	102,000

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Revenues		Final		
44992000	Other Local Revenue - Royalties & Comm	33,150	22,000	22,000
<b>Total Other Local Revenue</b>		<b>2,257,954</b>	<b>201,154</b>	<b>201,154</b>
46000000	<b>State of Tennessee</b>			
46511000	BEP Improvement Funds	38,321,000	-	
46510000	TISA (ESTIMATE)		48,500,000	48,500,000
46515000	Early Childhood Education	173,000	225,000	225,000
46550000	Driver Education	30,500	38,000	38,000
46590000	Other State Funds	175,000	775,000	775,000
46610000	Career Ladder Program	121,000	80,000	80,000
46615000	Career Ladder - Extended Contract	-		
46640000	Vocational Equipment	60,000	60,000	60,000
<b>Total State Education Funds</b>		<b>38,880,500</b>	<b>49,678,000</b>	<b>49,678,000</b>
<b>Other State Revenues</b>				
40275000	Mixed Drink Tax	13,000	5,500	5,500
46851000	State Revenue Sharing - TVA	1,300,000	1,300,000	1,300,000
46980000	Other State Grants	701,841	252,000	252,000
<b>Total Other State Revenues</b>		<b>2,014,841</b>	<b>1,557,500</b>	<b>1,557,500</b>
<b>Federal Funds Received Through State</b>				
47143000	Education Handicapped Act - IDEA	-		-
47146000	English Language Acquisition Grants	-		-
47590000	Other Federal Funds Through State	14,430	-	-
<b>Total Federal Funds Through State</b>		<b>14,430</b>	<b>-</b>	<b>-</b>
<b>Direct Federal Revenue</b>				
47640000	ROTC Reimbursement	165,000	150,000	150,000
<b>Total Direct Federal Revenue</b>		<b>165,000</b>	<b>150,000</b>	<b>150,000</b>
<b>Total Revenues</b>				
<b>Other Government and Citizens Groups</b>				
48990000	Other	1,500	224,000	224,000
<b>Total Other Gov. &amp; Citizens Groups</b>		<b>1,500</b>	<b>224,000</b>	<b>224,000</b>
<b>Other Sources (Non-revenue)</b>				
49700000	Insurance Recovery			
49800000	Operating Transfers	522,460	250,000	250,000
49801000	Transfers			
<b>Total Other Sources</b>		<b>522,460</b>	<b>250,000</b>	<b>250,000</b>
<b>Total Revenues &amp; Other Sources</b>		<b>76,975,756</b>	<b>86,125,465</b>	<b>86,125,465</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Revenues	Final		
34293000		Reserves - Local Prior Year			
34555000		Reserves - State			
39000000		Undesignated Fund Balance	10,000,370	2,608,173	9,119,341
34775000		Assigned for Capital Outlay-New JES Project	(331,750)	(331,750)	(331,750)
		<b>Total Estimated Revenues &amp; Reserves</b>	<b>86,644,376</b>	<b>88,401,888</b>	<b>94,913,056</b>
		<b>Total Estimate Expenses</b>	<b>86,644,376</b>	<b>88,401,888</b>	<b>94,913,056</b>
<b>General Fund Expenses</b>					
<b>Regular Instruction - 71100</b>					
71100116		Teachers (approx. 414)	28,729,474	28,925,010	29,811,273
71100117		Career Ladder Program	107,865	107,865	107,865
71100127		Career Ladder Extended Contracts	-	-	-
71100128		Homebound Teachers	16,535	16,535	16,535
71100163		Educational Assistants (approx. 101)	1,715,569	1,744,106	2,178,515
71100195		Certified Substitute Teachers	270,000	165,000	165,000
71100195	995	WCDE Retired Substitute Teachers	-	60,000	60,000
71100198		Non-Certified Substitute Teachers	302,000	347,000	347,000
71100201		Social Security	1,930,769	1,944,662	2,026,544
71100204		State Retirement	2,713,785	2,188,081	2,300,695
71100206		Life Insurance	15,000	15,000	15,000
71100207		Medical Insurance	4,687,344	4,827,964	4,867,964
71100210		Unemployment Compensation	32,000	32,000	32,000
71100212		Employer Medicare	451,551	454,800	473,950
71100217		Retirement-Hybrid SRT	130,000	130,000	130,000
71100299		Other Fringe Benefits	80,000	80,000	80,000
71100336		Maintenance & Repair Services	-		
71100399		Other Contracted Services - University School	4,409,768	5,009,768	5,359,512
71100429		Instructional Supplies & Materials	200,000	200,000	200,000
71100449		Textbooks	130,000	750,000	1,701,915
71100499		Other Supplies & Materials	582,486	582,486	582,486
71100499	802	Other Supplies & Materials (Science Classes)	24,000	24,000	24,000
71100599		Other Charges	-	-	210,032
71100708		Communication Equipment			389,506
		<b>Total Regular Instruction</b>	<b>46,528,146</b>	<b>47,604,277</b>	<b>51,079,791</b>
<b>Special Education Program - 71200</b>					
71200116		Special Education Teachers (approx. 51)	3,033,731	3,090,717	3,141,660
71200117		Career Ladder Program	12,000	12,000	12,000
71200127		Career Ladder Extended Contracts	-	-	-
71200128		Homebound Teachers	20,400	20,400	20,400
71200163		Educational Assistants (24)	419,814	445,689	984,330
71200171		Speech Pathologist (4)	238,076	241,426	246,426
					<b>Page 3</b>

	Washington County Board of Education	2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
	Estimated Revenues	Final		
71200188	Bonus	-	-	
71200189	Other Salaries (7)	178,469	186,646	222,853
71200195	Certified Substitute Teachers	20,000	20,000	20,000
71200198	Non-Certified Substitute Teachers	65,000	65,000	65,000
71200201	Social Security	247,224	253,076	292,185
71200204	State Retirement	359,109	305,195	378,159
71200206	Life Insurance	2,810	2,810	2,810
71200207	Medical Insurance	589,563	607,250	617,250
71200212	Employer Medicare	57,819	59,187	68,334
71200299	Other Fringe Benefits	-	-	-
71200399	Other Contracted Services	6,000	6,000	6,000
71200429	Instructional Supplies & Materials	22,400	22,400	22,400
71200599	Other Charges	6,140	6,140	6,140
	<b>Total Special Education</b>	<b>5,278,555</b>	<b>5,343,937</b>	<b>6,105,947</b>
	<b>Vocational Education Program - 71300</b>			
71300116	Vocational Teachers (approx. 33)	2,061,521	2,243,225	2,312,498
71300117	Career Ladder Program	2,000	2,000	2,000
71300127	Career Ladder Extended Contracts	-	-	-
71300163	Educational Assistants (2)	31,380	34,929	46,055
71300188	Bonus	-	-	-
71300195	Certified Substitute Teachers	20,000	20,000	20,000
71300198	Non-Certified Substitute Teachers	25,000	25,000	25,000
71300201	Social Security	132,674	144,160	149,144
71300204	State Retirement	183,095	157,102	163,158
71300206	Life Insurance	1,305	1,305	1,305
71300207	Medical Insurance	262,599	270,477	270,477
71300212	Employer Medicare	31,029	33,715	34,881
71300299	Other Fringe Benefits	503	503	503
71300429	Instructional Supplies & Materials	105,000	105,000	120,000
71300730	Vocational Instruction Equipment	22,000	22,000	22,000
	<b>Total Vocational Education Program</b>	<b>2,878,106</b>	<b>3,059,415</b>	<b>3,167,021</b>
	<b>Adult Education Program - 71600</b>			
71600116	Teachers	6,831	6,831	7,173
71600201	Social Security	424	424	445
71600204	State Retirement	594	465	488
71600212	Employer Medicare	99	99	104
71600429	Instructional Supplies & Materials	4,500	4,500	4,500
	<b>Total Adult Education</b>	<b>12,447</b>	<b>12,319</b>	<b>12,710</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
		<b>Support Services - 72000</b>			
		<b>Attendance Program - 72110</b>			
72110105		Supervisor / Director (1)	85,287	85,287	97,352
72110117		Career Ladder Program	1,000	1,000	1,000
72110162		Clerical Personnel (1)	33,733	34,929	41,579
72110188		Bonus	-	-	-
72110201		Social Security	7,441	7,515	8,676
72110204		State Retirement	11,556	10,078	11,700
72110206		Life Insurance	44	44	44
72110207		Medical Insurance	18,356	18,907	18,907
72110212		Employer Medicare	1,740	1,740	1,740
72110299		Other Fringe Benefits	-	-	-
72110355		Travel	6,000	6,000	6,000
72110499		Other Supplies & Materials	1,500	1,500	1,500
72110499	100	Other Supplies & Materials	-	-	-
		<b>Total Attendance Program</b>	<b>166,658</b>	<b>167,000</b>	<b>188,497</b>
		<b>Health Services - 72120</b>			
72120131		School Nurses (approx. 4.5)	259,190	311,221	313,387
72120188		Bonus	-	-	-
72120189		Other Salaries & Wages (approx. 15 Nurses)	462,897	463,566	604,523
72120201		Social Security	44,769	48,037	56,910
72120204		State Retirement	86,867	93,207	110,425
72120206		Life Insurance	443	443	443
72120207		Medical Insurance	152,467	157,041	177,041
72120212		Employer Medicare	10,470	11,234	13,310
72120299		Other Fringe Benefits	-	-	-
72120355		Travel	10,000	10,000	10,000
72120399		Other Contracted Services	5,000	5,000	5,000
72120399	100	Other Contracted Services_Grant	-	-	-
72120499		Other Materials & Supplies	29,000	29,000	29,000
72120599		Other Charges	9,000	9,000	9,000
		<b>Total Health Services</b>	<b>1,070,103</b>	<b>1,137,749</b>	<b>1,329,039</b>
		<b>Other Student Support - 72130</b>			
72130117		Career Ladder Program	2,000	2,000	2,000
72130123		Guidance Personnel (approx. 18)	1,109,753	1,190,194	1,279,345
72130188		Bonus	-	-	-
72130201		Social Security	68,929	73,916	79,443
72130204		State Retirement	96,611	81,188	87,260
72130206		Life Insurance	778	778	778
72130207		Medical Insurance	179,801	185,195	195,195
72130212		Employer Medicare	16,120	17,287	18,580
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72130299	Other Fringe Benefits		-	-	
72130309	Contracts with Other Public Agencies		90,000	90,000	90,000
72130310	Contracts with Other Public Agencies		-	-	-
72130322	Evaluation & Testing		70,000	70,000	70,000
72130499	Other Supplies & Materials		7,200	7,200	7,200
72130790	Other Equipment		179,000	179,000	179,000
	<b>Total Other Student Support</b>		<b>1,820,192</b>	<b>1,896,758</b>	<b>2,008,801</b>
	<b>Support Regular Instruction - 72210</b>				
72210105	Supervisor / Director (3)		297,913	306,555	321,477
72210117	Career Ladder Program		12,000	12,000	12,000
72210129	Librarians (14)		915,927	927,102	949,024
72210138	Technology		-	-	-
72210162	Clerical Personnel (11)		178,403	182,570	234,156
72210188	Bonus		-	-	-
72210189	Other Personnel (0)		-	-	-
72210201	Social Security		87,063	88,550	94,033
72210204	State Retirement		127,987	106,792	115,507
72210206	Life Insurance		921	921	921
72210207	Medical Insurance		192,796	198,580	198,580
72210212	Employer Medicare		20,362	20,709	21,992
72210299	Other Fringe Benefits		-	-	-
72210336	Instructional Equipment & Repair		25,000	25,000	25,000
72210355	Travel		43,000	43,000	43,000
72210432	Library Books / Media		100,000	100,000	100,000
72210499	Other Supplies & Materials		10,000	10,000	10,000
72210524	In-Service / Staff Development		190,000	190,000	190,000
	<b>Total Support Regular Instruction</b>		<b>2,201,372</b>	<b>2,211,780</b>	<b>2,315,689</b>
	<b>Support Special Education - 72220</b>				
72220105	Supervisor / Director (2)		172,434	174,958	191,783
72220117	Career Ladder Program		4,000	4,000	4,000
72220124	Psychological Personnel (1)		68,469	68,469	69,719
72220127	Career Ladder Extended Contracts		-	-	-
72220135	Assessment Personnel (3)		184,229	186,379	190,129
72220161	Special Education Secretary (1)		41,385	41,704	49,379
72220162	Clerical Personnel (0)		-	-	-
72220171	Speech Pathologist (4)		246,472	251,668	257,804
72220188	Bonus		-	-	-
72220189	Other Personnel (2)		115,689	132,494	135,559
72220201	Social Security		51,626	53,300	55,699
72220204	State Retirement		83,759	77,366	80,758
72220206	Life Insurance		473	473	
72220207	Medical Insurance		97,000	99,910	99,910
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		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72220212	Employer Medicare		12,074	12,465	13,026
72220299	Other Fringe Benefits		-	-	-
72220336	Maintenance & Repair of Equipment		500	500	500
72220355	Travel		33,000	33,000	33,000
72220399	Other Contracted Service		68,000	68,000	68,000
72220499	Other Supplies & Materials		8,500	8,500	8,500
72220524	In-Service / Staff Development		4,500	4,500	4,500
	<b>Total Support Special Education</b>		<b>1,192,110</b>	<b>1,217,686</b>	<b>1,262,266</b>
	<b>Support Vocational Education - 72230</b>				
72230105	Supervisor / Director (1)		71,522	71,540	80,715
72230117	Career Ladder Program		3,000	3,000	3,000
72230127	Career Ladder Extended Contracts		-	-	-
72230161	Vocational Secretary (1)		-	35,152	42,952
72230188	Bonus		-	-	-
72230201	Social Security		4,620	6,801	7,853
72230204	State Retirement		6,476	9,305	10,868
72230206	Life Insurance		61	61	61
72230207	Medical Insurance		23,027	23,718	23,718
72230212	Employer Medicare		1,081	1,591	1,837
72230299	Other Fringe Benefits		-	-	-
72230336	Maintenance & Repair of Equipment		10,000	10,000	10,000
72230355	Travel		35,000	35,000	35,000
72230399	Other Contracted Services		60,000	60,000	60,000
72230499	Other Supplies & Materials		2,250	2,250	2,250
	<b>Total Support Vocational Education</b>		<b>217,037</b>	<b>258,417</b>	<b>278,254</b>
	<b>Support Education Technology-72250</b>				
72250105	Supervisor / Director (4)		277,606	279,894	294,694
72250121	Data Processing Personnel (3.5)		177,753	178,842	167,560
72250138	Instructional Computer Personnel (1)		58,228	69,738	72,424
72250161	Secretary		35,144	35,144	-
72250189	Other Salaries & Wages (approx. 7 Techs.)		329,553	331,675	382,595
72250201	Social Security		52,275	53,329	56,871
72250204	State Retirement		101,430	103,476	110,348
72250206	Life Insurance		479	479	479
72250207	Medical Insurance		111,343	114,683	114,683
72250212	Employer Medicare		12,226	12,472	13,300
72250299	Other Fringe Benefits		-	-	-
72250350	Internet Connectivity		100,000	145,000	145,000
72250355	Travel		7,000	7,000	7,000
72250399	Other Contracted Services		550,000	550,000	550,000
72250499	Other Supplies & Materials		527,016	527,016	553,367
	<b>Total Support Education Technology</b>		<b>2,340,052</b>	<b>2,408,749</b>	<b>2,468,322</b>

Washington County Board of Education		2022-2023	2023-2024	2023-2024
		Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
Estimated Expenses		Final		
<b>Board of Education Services - 72310</b>				
72310191	Board Member Fees (9)	36,000	36,000	45,300
72310201	Social Security	2,232	2,232	2,809
72310204	State Retirement	4,331	4,331	5,450
72310207	Medical Insurance	57,666	59,396	59,396
72310212	Employer Medicare	522	522	657
72310305	Audit Services	60,000	60,000	60,000
72310320	Dues & Memberships	33,669	33,669	33,669
72310331	Legal Services	54,000	54,000	54,000
72310355	Board Travel	23,000	23,000	23,000
72310399	Other Contracted Services	173,460	173,460	173,460
72310502	Building and Contents Insurance	131,000	131,000	131,000
72310506	Liability Insurance	47,000	139,600	139,600
72310508	Premium on Corporate Surety Bonds	17,000	17,000	17,000
72310510	Trustee Commissions	615,000	680,000	680,000
72310513	Worker's Compensation Insurance	300,000	300,000	300,000
72310599	Other Charges	15,000	15,000	
<b>Total Board of Education</b>		<b>1,569,880</b>	<b>1,729,210</b>	<b>1,725,340</b>
<b>Office of the Director - 72320</b>				
72320101	Director (1)	140,000	155,000	155,000
72320117	Career Ladder Program	1,000	1,000	1,000
72320161	Secretaries (5)	243,960	247,965	286,145
72320188	Bonus	10,000	10,000	10,000
72320189	Other Salaries & Wages (1)	37,018	37,315	44,491
72320201	Social Security	26,783	27,979	30,791
72320204	State Retirement	47,258	46,146	51,602
72320206	Life Insurance	174	174	174
72320207	Medical Insurance	69,157	71,232	71,232
72320212	Employer Medicare	6,652	6,949	7,648
72320299	Other Fringe Benefits	-	-	-
72320307	Communication	75,000	75,000	75,000
72320348	Postal Charges	14,000	14,000	14,000
72320355	Travel	10,000	10,000	10,000
72320399	Other Contracted Services	85,000	85,000	85,000
72320435	Office Supplies	5,000	5,000	5,000
<b>Total Office of the Director</b>		<b>771,001</b>	<b>792,760</b>	<b>847,083</b>
<b>Office of the Principal - 72410</b>				
72410104	Principals (13)	1,092,435	1,124,892	1,238,039
72410117	Career Ladder Program	25,000	25,000	25,000
72410139	Assistant Principals (16)	1,166,848	1,184,789	1,341,755
72410161	Secretaries & Bookkeepers (approx 32)	830,489	850,153	1,020,873
72410188	Bonus	-	-	
72410189	Other Personnel (2)	149,356	152,245	156,656
72410201	Social Security	202,376	206,899	234,504
				<b>Page 8</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72410204		State Retirement	316,380	279,580	319,043
72410206		Life Insurance	1,795	1,795	1,795
72410207		Medical Insurance	517,450	532,974	542,974
72410212		Employer Medicare	47,330	48,388	54,844
72410299		Other Fringe Benefits	-	-	-
72410307		Communication	25,000	25,000	25,000
72410355		Travel	7,000	7,000	7,000
72410499		Other Supplies & Materials	71,500	71,500	71,500
72410599		Other Charges	65,000	65,000	65,000
72410599-001		Other Charges-Pepsi Sponsor	20,000	20,000	20,000
72410599-002		Other Charges-Pepsi Scoreboard	5,000	5,000	5,000
72410599-003		Other Charges-Pepsi Scholarship	5,000	5,000	5,000
		<b>Total Office of the Principal</b>	<b>4,547,958</b>	<b>4,605,214</b>	<b>5,133,982</b>
		<b>Fiscal Services - 72510</b>			
72510105		Supervisor / Director (2)	155,869	157,711	165,207
72510119		Accounting Staff (3)	157,996	158,495	181,833
72510188		Bonus	-	-	-
72510201		Social Security	19,460	19,605	21,516
72510204		State Retirement	37,758	38,040	41,749
72510206		Life Insurance	60	60	60
72510207		Medical Insurance	47,070	48,458	48,458
72510212		Employer Medicare	4,551	4,585	5,032
72510355		Travel	2,400	2,400	2,400
72510399		Other Contracted Services	12,000	12,000	12,000
72510499		Other Supplies & Materials	15,300	15,300	15,300
		<b>Total Fiscal Services</b>	<b>452,464</b>	<b>456,654</b>	<b>493,556</b>
		<b>Human Services/Personnel - 72520</b>			
72520105		Supervisor / Director (1.5)	136,039	136,688	144,363
72520188		Bonus	-	-	-
72520189		Other Salaries and Wages	39,929	40,248	92,101
72520201		Social Security	10,910	10,970	14,661
72520204		State Retirement	16,625	14,150	20,911
72520206		Life Insurance	200	200	200
72520207		Medical Insurance	42,440	43,713	53,713
72520212		Employer Medicare	2,552	2,566	3,429
72520355		Travel	2,000	2,000	2,000
72520399		Other Contracted Services	-	-	-
72520499		Other Supplies & Materials	1,000	1,000	1,000
		<b>Total Human Services/Personnel</b>	<b>251,695</b>	<b>251,535</b>	<b>332,378</b>
		<b>Operation of Plant - 72610</b>			
72610166		Custodial Personnel (approx 32)	803,788	810,243	1,035,374
72610188		Bonus	-	-	-
72610189		Other Personnel (7)	240,188	244,182	284,930

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72610201	Social Security		64,727	65,374	81,859
72610204	State Retirement		125,590	126,847	158,833
72610206	Life Insurance		695	695	695
72610207	Medical Insurance		251,008	258,538	258,538
72610212	Employer Medicare		15,138	15,289	19,144
72610328	Janitorial Services		844,000	1,722,026	1,722,026
72610359	Disposal Fees		124,000	124,000	124,000
72610399	Other Contracted Services		149,000	149,000	149,000
72610410	Custodial Supplies		130,000	130,000	136,500
72610415	Electricity		1,740,837	1,775,654	1,775,654
72610434	Natural Gas		180,625	202,300	202,300
72610454	Water & Sewer		248,230	250,712	250,712
72610499	Other Supplies & Materials		70,000	70,000	73,500
72610501	Boiler Insurance		21,000	21,000	21,000
72610599	Other Charges		38,000	38,000	39,900
		<b>Total Operation of Plant</b>	<b>5,046,826</b>	<b>6,003,861</b>	<b>6,333,965</b>
		<b>Maintenance of Plant - 72620</b>			
72620105	Supervisor / Director (4)		268,456	273,728	287,415
72620167	Maintenance Personnel (20)		829,845	839,845	969,447
72620188	Bonus		-	-	-
72620201	Social Security		68,095	69,042	77,925
72620204	State Retirement		132,126	133,963	151,200
72620206	Life Insurance		281	281	281
72620207	Medical Insurance		139,714	143,905	143,905
72620212	Employer Medicare		15,925	16,147	18,224
72620307	Communication		2,700	2,700	2,700
72620335	Maintenance & Repair of Buildings		45,000	45,000	45,000
72620336	Maintenance & Repair of Equipment		50,000	50,000	50,000
72620399	Other Contracted Services		33,500	33,500	33,500
72620499	Other Supplies & Materials		450,000	450,000	472,500
72620599	Other Charges		26,000	26,000	27,300
72620701	Administration Equipment		203,000	203,000	203,000
		<b>Total Maintenance of Plant</b>	<b>2,264,642</b>	<b>2,287,111</b>	<b>2,482,399</b>
		<b>Student Transportation - 72710</b>			
72710105	Supervisor / Director (2)		128,915	130,187	136,677
72710142	Mechanics (5)		257,746	265,019	302,771
72710146	Bus Drivers (approx. 86)		1,308,162	1,339,845	1,463,286
72710161	Secretary (Transportation)		-	-	-
72710188	Bonus		-	-	-
72710189	Other Personnel		-	37,648	44,574
72710201	Social Security		105,079	107,573	117,970
72710204	State Retirement		203,887	208,727	228,899
72710206	Life Insurance		1,517	1,517	1,517
					<b>Page 10</b>

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
72710207		Medical Insurance	473,868	488,084	488,084
72710212		Employer Medicare	24,575	25,158	27,590
72710307		Communication	750	750	750
72710330		Operating Lease Payments	33,400	33,400	33,400
72710399		Other Contracted Services	5,000	5,000	5,000
72710412		Diesel Fuel	301,000	333,000	333,000
72710424		Garage Supplies	30,000	30,000	30,000
72710425		Gasoline & Lubricants	150,000	167,000	167,000
72710450		Tires & Tubes	60,000	60,000	60,000
72710453		Vehicle Parts	160,000	160,000	160,000
72710499		Other Supplies & Materials	5,000	5,000	5,250
72710511		Vehicle & Equipment Insurance	250,000	250,000	250,000
72710599		Other Charges	18,000	18,000	18,900
72710729		Transportation Equipment	100,000	100,000	100,000
72710729	100	Transportation Equipment	424,545	424,545	424,545
		<b>Total Student Transportation</b>	<b>4,041,445</b>	<b>4,190,453</b>	<b>4,399,212</b>
		<b>Other Support Services - 72810</b>			
72810105		Supervisor / Director (1)	79,856	81,146	87,725
72810162		Clerical Personnel (1)	26,407	26,750	33,210
72810188		Bonus	-	-	-
72810189		Other Salaries & Wages (1)	15,924	15,924	15,591
72810201		Social Security	6,588	6,690	7,498
72810204		State Retirement	12,783	12,980	14,548
72810206		Life Insurance	76	76	76
72810207		Medical Insurance	15,547	16,013	16,013
72810212		Employer Medicare	1,541	1,564	1,754
72810499		Other Supplies & Materials	5,000	5,000	5,000
72810599		Other Charges	6,000	6,000	
		<b>Total Other Support Services</b>	<b>169,723</b>	<b>172,143</b>	<b>181,415</b>
		<b>Food Service - 73100</b>			
73100105		Supervisor / Director (1)	-		
73100188		Bonus	-		
73100189		Other Salaries & Wages	-		
73100201		Social Security	-		
73100204		State Retirement	-		
73100206		Life Insurance	-		
73100207		Medical Insurance	-		
73100212		Employer Medicare	-		
73100299		Other Fringe Benefits	-		
73100355		Travel	-		
		<b>Total Food Service</b>	<b>-</b>		

		Washington County Board of Education	2022-2023	2023-2024	2023-2024
			Approved Budget	Budget Draft	\$1,250 Flat Cert. with \$3 and 5% Classified
		Estimated Expenses	Final		
		<b>Community Services - 73300</b>			
73300105	Supervisor / Director (1)		78,295	58,843	61,776
73300116	Teachers		-	-	-
73300162	Secretary (1)		29,809	30,098	36,774
73300188	Bonus		-	-	-
73300189	Other Salaries & Wages (34-Part Time)		374,555	378,388	460,928
73300201	Social Security		29,925	28,974	34,688
73300204	State Retirement		58,064	56,220	67,305
73300207	Medical Insurance		24,068	24,790	24,790
73300212	Employer Medicare		6,999	6,776	8,112
73300355	Travel		2,000	2,000	2,000
73300422	Food Supplies		30,000	30,000	30,000
73300499	Other Supplies & Materials		20,000	20,000	20,000
73300599	Other Charges		13,000	13,000	13,000
		<b>Total Community Services</b>	<b>666,714</b>	<b>649,089</b>	<b>759,373</b>
		<b>Early Childhood Education - 73400</b>			
73400116	Teachers (4)		226,484	230,309	237,693
73400163	Educational Assistants (3)		49,712	63,909	83,789
73400188	Bonus		-	-	-
73400201	Social Security		17,124	18,242	19,932
73400204	State Retirement		25,662	23,372	26,267
73400207	Medical Insurance		58,563	60,320	60,320
73400212	Employer Medicare		4,005	4,266	4,661
73400336	Maintenance & Repair Services-Equipment		2,400	2,400	2,400
73400429	Instrutional Supplies & Materials		1,100	1,100	1,100
73400499	Other Supplies & Materials		8,200	8,200	8,200
73400524	In-Service / Staff Development		4,000	4,000	4,000
73400599	Other Charges		27,000	27,000	57,000
73400722	Regular Instrution Equipment		13,000	13,000	13,000
		<b>Total Early Childhood Education</b>	<b>437,250</b>	<b>456,118</b>	<b>518,362</b>
		<b>Regular Capital Outlay - 76100</b>			
76100707	Building Improvements		1,540,000	1,150,653	1,150,653
		<b>Total Regular Capital Outlay</b>	<b>1,540,000</b>	<b>1,150,653</b>	<b>1,150,653</b>
99100590	<b>Transfers Out</b>				
		<b>Total Transfers Out</b>	<b>1,180,000</b>	<b>339,000</b>	<b>339,000</b>
		<b>Total Estimated Expenditures</b>	<b>86,644,376</b>	<b>88,401,888</b>	<b>94,913,056</b>
					<b>Page 12</b>

**PURCHASING DEPARTMENT**  
**WASHINGTON COUNTY BOARD OF EDUCATION**

Purchase Order No **8379**

Date Issued **5/9/23**

Appropriation No. **71100-429-003**

Dept. **Summer Learning Camps**

School **District**

**PURCHASE ORDER**

TO **TCM**  
**5482 Argosy Ave**  
**Huntington Beach, CA 92649**  
**Fax 888-877-7606**

Deliver to **Cindy Hayes**  
Address **405 W College Street**  
Via **Jonesborough, TN 37659**  
**423-753-1100**

**NOTICE TO VENDOR**

1. Purchase order **MUST** bear two signatures in order to be valid.
2. Purchase order number **MUST** appear on all invoices submitted for payment.
3. Mail **TWO** copies of your invoice promptly to:

Washington County Board of Education  
405 West College Street  
Jonesborough, TN 37659  
Telephone (423) 753-1105

Articles on this order must be charged to account of

ARTICLES OR SERVICES	CODE	QUANTITY & UNIT	UNIT PRICE	TOTAL
(Unless otherwise stated all prices F.O.B. Destination)  <b>Summer Scholars: Mathematics</b> <b>Rising 1<sup>st</sup> - 4<sup>th</sup> grade</b>				
			<b>S/H</b>	<b>\$12,349.81</b>
				<b>1,111.48</b>
<b>GRAND TOTAL - INCLUDING ALL ATTACHED PAGES</b>				<b>\$13,461.29</b>

**SUBJECT TO THE FOLLOWING CONDITIONS**

1. All packages, cartons or other containers must be plainly marked with the purchase order number.
2. The right is reserved to purchase in the open market and to charge the difference to the Vendor in the event that deliveries are not made at the time specified in the bid and on this order.
3. Whenever a delivery is rejected, the Vendor shall be notified and be given the reason for the rejection. All rejected deliveries shall be held at the Vendor's risk and he shall bear the expense of removal.
4. Acceptance of this order includes acceptance of all terms, prices, delivery, instructions, specifications and conditions stated.
5. The county is not liable for Federal excise tax or state sales tax.
6. Each shipment and/or each purchase order should be covered by separate invoice.

**IMPORTANT: INVOICES AND PACKAGES MUST BEAR PURCHASE ORDER NUMBER**

**VENDOR'S COPY**

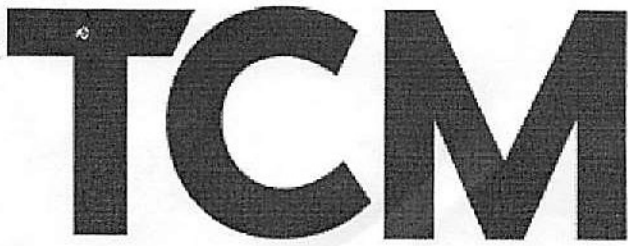
There is an otherwise unincumbered balance to the credit of the proper appropriation, allotment or fund to meet the expenditure covered by this purchase.

*[Handwritten Signature]*

Authorized Signature

APPROVED:

Purchasing Agent



# Teacher Created Materials

Created by Teachers for Teachers and Students

Company Address 5301 Oceanus Drive  
Huntington Beach, CA 92649  
US  
Phone (800) 858-7339  
Fax (888) 877-7606

Created Date 5/2/2023  
Expiration Date 6/30/2023  
Quote Number 00016676

Prepared By Molly Myer  
Email molly.myer@teachercreatedmaterials.com

Contact Name Cindy Hayes  
Email hayesc@wcde.org

Bill To Name Washington County School District  
Bill To 405 W COLLEGE ST  
JONESBOROUGH, TN 37659-1009  
United States

Ship To Name Washington County School District  
Ship To 405 W College St  
Jonesborough, TN 37659  
United States

Please remit all purchase orders to [orders@tcmpub.com](mailto:orders@tcmpub.com)

Product	Product Code	ISBN13	List Price	Sales Price	Quantity	Discount	Total Price
Summer Scholars: Mathematics: Rising 1st Grade	931916	9798765922071	\$649.99	\$649.99	1.00		\$649.99
Summer Scholars: Mathematics: Rising 1st Grade	931916	9798765922071	\$649.99	\$649.99	3.00	100.00%	\$0.00
Summer Scholars: Mathematics: Rising 2nd Grade	931917	9798765922088	\$649.99	\$649.99	4.00		\$2,599.96
Summer Scholars: Mathematics: Rising 3rd Grade	931918	9798765922095	\$649.99	\$649.99	8.00		\$5,199.92
Summer Scholars: Mathematics: Rising 4th Grade	931919	9798765922101	\$649.99	\$649.99	6.00		\$3,899.94
Virtual Product Launch - Summer Scholars: Mathematics	687989		\$799.99	\$799.99	1.00	100.00%	\$0.00

Reference Code SS2023  
Special Offer Code TCM

Subtotal \$15,099.77  
Discount Amount \$2,749.96  
Total Price \$12,349.81  
Total Sales Tax \$0.00  
Shipping and Handling \$1,111.48  
Grand Total \$13,461.29

### Quote Acceptance Information

Signature \_\_\_\_\_  
Name \_\_\_\_\_  
Title \_\_\_\_\_  
Date \_\_\_\_\_

# **Teacher Created Materials**

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**P U B L I S H I N G**

August 15, 2022

Dear Customer,

Teacher Created Materials is the publisher and sole source provider for all items on the included list within the United States. These items can only be purchased through Teacher Created Materials. These items are not distributed in stores for retail sales or through any other third party distributors.

Our Federal Tax ID number is 33-000-4235. Please remit all purchase orders and payments to the below address.

Teacher Created Materials  
5301 Oceanus Drive  
Huntington Beach, CA 92649  
Phone #: 800-858-7339  
Fax #: 888-877-7606

Respectfully,

Teacher Created Materials  
5301 Oceanus Drive  
Huntington Beach, CA 92649  
800-858-7339 ext 173

# **Teacher Created Materials**

---

**PUBLISHING**

**August 15, 2022**

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5301 Oceanus Drive  
Huntington Beach, CA 92649  
Phone #: 800-858-7339  
Fax #: 888-877-7606**

**Respectfully,**

**Teacher Created Materials  
5301 Oceanus Drive  
Huntington Beach, CA 92649  
800-858-7339 ext 173**

# Bid Tabulation

DCHS Library Flooring Replacement

Bid Opening: Tuesday May 16, 2023 2:00PM

<b>Bidding Firm</b>	<b>Specifications Met</b>	<b>Exceptions</b>	<b>Total Bid</b>
ES Dockery	Yes	No	\$33,430.00
No other Bidders			



# PROPOSAL

- Blinds
- Carpet
- Resilient Flooring
- Acoustical Ceilings
- Ceramic Tile

254 Christian Church Road • Gray, Tennessee • 37615  
 Voice 423-854-9191 • Fax 423-854-9022 • www.esdockery.com

April 19, 2023

Project David Crockett High School Library

Location Jonesborough

Architect \_\_\_\_\_

Address \_\_\_\_\_

We propose to furnish and install, in accordance with drawings and specifications, and conditions below, and as specifically designated herein:

This proposal is based on the following conditions:

**Flooring:**

- Demo existing Carpet Tile
- Limited concrete substrate preparation
- New Interface LVT
- Tarkett 4 1/2 X 1/8 Coved Profile Resilient Base

**Steady Stride Option Total: \$33,430.00**

**Studio Set or Brushed Lines Option Total: \$41,395.00**

\*The above price includes substrate preparation limited to the repair of small, isolated imperfections and a skim coat of Ardex *SDF Featherfinish*.

\*The above price does not include any of the following:

- Any work of any type at any location not shown on the finish drawing
- Removal / disposal of existing floor finishes / adhesives / residues
- Substrate Preparation other than that listed above
- Moisture / PH Testing or Mitigation – should either be required
- Initial Maintenance (wax and polish)
- Initial protection (poly sheeting, building paper, etc...)

**NOTE: We cannot guarantee that the installers performing the above work will have had COVID 19 Immunization shots.**

\*( ) Addenda Received

**\*Add 1.25% for Payment and Performance Bond**

This proposal is subject to acceptance within 30 days from date and is void thereafter at the option of the undersigned.

Accepted by \_\_\_\_\_

Accepted by \_\_\_\_\_

By \_\_\_\_\_

By  \_\_\_\_\_

Date \_\_\_\_\_

Randy Salzwedel – Project Manager  
 Randy@esdockery.com



### PRICE INQUIRY FORM

VENDOR	DESCRIPTION OF ITEM FOR PRICE COMPARISON	PRICE QUOTED
<p>Firm: <b>Southern</b> <b>Flooring</b> Address: <b>6820</b> <b>Augusta Rd,</b> <b>Greenville, SC</b> <b>29605</b> Person contacted: <b>Patrick Couniham</b> Date: <b>5/11/2023</b></p>	<p><u>Maintenance of County wide Gym Floors</u></p>	<p><b>\$23,912.00</b></p>
<p>Firm: <b>Finchum</b> <b>Sports Floors</b> Address: <b>2812 Boyds</b> <b>Creek Hwy,</b> <b>Sevierville, TN</b> <b>37615</b> Person contacted: <b>Debra Maldonado</b> Date: <b>5/10/2023</b></p>	<p><u>Maintenance of County wide Gym Floors</u></p>	<p><b>\$73,286</b></p>



**SOUTHERN FLOORING INC.**  
**6820 AUGUSTA ROAD, GREENVILLE, SC 29605**  
**864-277-8238 \* 864-299-8553**  
**SALES@SOUTHERNFLOOR.COM**

---

**DATE: 5/11/2023**

**From: Patrick Counihan**

**PROJECT: 23258 Washington County Schools**

**To screen the entire gym floor with 220 grit screens. Clean the gym floor thoroughly to remove all dust and contamination. Apply 1 even coat of MFMA approved oil based polyurethane to the floor. The work will take one day to complete and 3 additional days to cure.**

Boones Creek E.S.- Main- \$4,040.00

Aux-\$627.00

Daniel Boone H.S.- Aux- \$2,058.00

David Crockett H.S.- Main- \$2,894.00

Grandview E.S.- Main- \$2,881.00

Gray E.S.- Main- \$2,700.00

Lamar E.S.- Main- \$2,950.00

South Central- Main- \$2,881.00

Sulphur Srpings- Main- \$2,881.00

**Total- \$23,912.00**

**THANK YOU FOR ALLOWING SOUTHERN FLOORING TO QUOTE ON THIS PROJECT.**

**Southern Flooring, Inc.:**

**Accepted by:**

**Patrick Counihan**

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Page 1

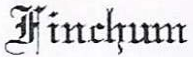
**Flooring – Concrete slab must be level to 1/8” in a 10’ radius and dry to 85 % per a relative humidity test (In-Situ Probe Test), with no sealer applied. All slab prep work and associated cost is by others. Moisture test results must be provided to Southern Flooring Inc prior to scheduling of crew to jobsite by others and at others expense. Exterior thresholds, reducers, base and removal/reinstallation of anything on the floor (example-bleacher or floor embedment) which may be required are excluded unless specifically included above. Lead time 2-3 weeks if material is in inventory. If not in inventory, lead time is 10-12 weeks. GC to provide flooring contractor with electrical service for floor sanders – 208 v./3 phase/100 amps. Hoisting of materials for non ground floor access not included. Lead certified material not included unless specifically included in the quote above.**



**SOUTHERN FLOORING INC.**  
**6820 AUGUSTA ROAD, GREENVILLE, SC 29605**  
**864-277-8238 \* 864-299-8553**  
**SALES@SOUTHERNFLOOR.COM**

---

**Flooring** – Concrete slab must be level to 1/8" in a 10' radius and dry to 85 % per a relative humidity test (In-Situ Probe Test), with no sealer applied. All slab prep work and associated cost is by others. Moisture test results must be provided to Southern Flooring Inc prior to scheduling of crew to jobsite by others and at others expense. Exterior thresholds, reducers, base and removal/reinstallation of anything on the floor (example-bleacher or floor embedment) which may be required are excluded unless specifically included above. Lead time 2-3 weeks if material is in inventory. If not in inventory, lead time is 10-12 weeks. GC to provide flooring contractor with electrical service for floor sanders – 208 v./3 phase/100 amps. Hoisting of materials for non ground floor access not included. Leed certified material not included unless specifically included in the quote above.



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865) 453-3995  
 Fax: (865) 429-2431

**DATE** May 10, 2023  
**Job Name** Boone's Creek ES  
**Job Location** 132 Highland Church Rd  
 Johnson City, TN 37615

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance  
 WCDE  
 405 West College St, Jonesborough, TN 37659  
[StallardM@WCDE.org](mailto:StallardM@WCDE.org)

**Architect:**  
**Sq Footage:**

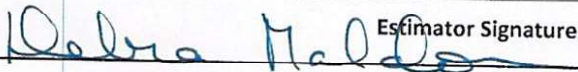
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 11,544 sq ft	\$ 6,349.00
Aux Gym - 1,792 sq ft	\$ 986.00
Bleachers must be in a closed position	
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area	
Our men will maintain a clean work area, excluding bleachers, walls and ceiling	

**Finchum Sports Floors LLC**

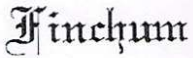
All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

  
 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865) 453-3995  
 Fax: (865) 429-2431

**DATE** May 10, 2023  
**Job Name** Daniel Boone HS  
**Job Location** 1440 Suncrest Dr  
 Gray, TN 37615

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 WCDE  
 405 W College St; Jonesborough, TN 37659  
[StallardM@WCDE.org](mailto:StallardM@WCDE.org)

**Architect:**  
**Sq Footage:**

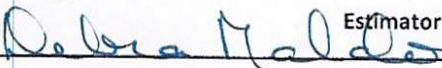
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish  Aux Gym - 5880 sq ft Bleachers must be in a closed position  Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	   \$ 3,234.00      

**Finchum Sports Floors LLC**

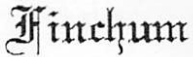
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 \_\_\_\_\_  
 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865) 453-3995  
 Fax: (865) 429-2431

**DATE** May 10, 2023  
**Job Name** David Crockett High School  
**Job Location** 684 Old State Route 34  
 Jonesborough, TN 37659

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 WCDE  
 405 W College St; Jonesborough, TN 37659  
[StallardM@WCDE.org](mailto:StallardM@WCDE.org)

**Architect:**  
**Sq Footage:**

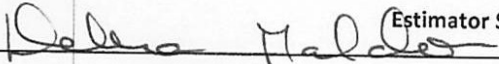
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 8,268 sq ft Bleachers must be in a closed position	\$ 4,547.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	
	\$ 4,547.00

**Finchum Sports Floors LLC**

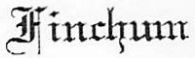
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 \_\_\_\_\_ Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865) 453-3995  
 Fax: (865) 429-2431

**DATE** May 10, 2023  
**Job Name** Grandview Elementary School  
**Job Location** 2891 Highway 11E  
 Telford, TN 37690

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 WCDE  
 405 W College St; Jonesborough, TN 37659  
[StallardM@WCDE.org](mailto:StallardM@WCDE.org)

**Architect:**  
**Sq Footage:**

**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish  Main Gym - 8,232 Bleachers must be in a closed position	\$ 4,116.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	\$ 4,116.00

**Finchum Sports Floors LLC**

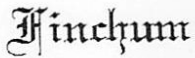
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 **Estimator Signature**

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865) 453-3995  
 Fax: (865) 429-2431

**DATE** May 10, 2023  
**Job Name** Gray ES  
**Job Location** 755 Gray Station Rd  
 Gray, TN 37615

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 Washington County Schools  
 405 W College St  
 Jonesborough, TN 37659  
 StallardM@WCDE.org

**Architect:**  
**Sq Footage:**

**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 7,719 sq ft . Maple flooring Bleachers must be in a closed position	\$ 4,246.00
2 offices that are Parquet flooring. 120 sq ft each	\$ 132.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	

**Finchum Sports Floors LLC**

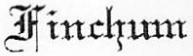
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 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865)453-3995  
 Fax: (865)429-2431

**DATE** May 10, 2023  
**Job Name** Jonesboro Elementary  
**Job Location** 306 Forest Dr  
 Jonesborough, TN 37659

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 Washington County Schools  
 405 W College  
 Jonesborough,  
 StallardM@WCD

**Architect:**  
**Sq Footage:**

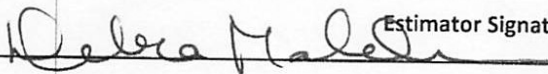
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish  Main Gym - 4800 sq ft Bleachers must be closed position  Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	   \$ 2,640.00
	\$ 2,640.00

**Finchum Sports Floors LLC**

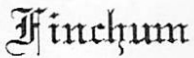
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 \_\_\_\_\_  
 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office:(865)453-3995  
 Fax:(865)429-2431

**DATE** May 10, 2023  
**Job Name** Jonesboro Middle School  
**Job Location** 308 Forest Dr  
 Jonesborough, TN 37659

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 Washington County Schools  
 405 W College St  
 Jonesborough, TN 37659  
 StallardM@WCDE.org

**Architect:**  
**Sq Footage:**

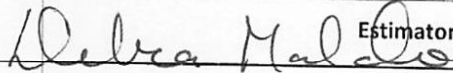
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 9,540 sq ft Bleachers must be in a closed position	\$ 5,247.00
<b>1 Water Leak noted.</b> Entrance area, approx 10 x 10. Spot repair, sand and coat If the damage is more extensive/sq ft. Charge additional and will be billed at time, labor and materials	\$ 2,300.00
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	

**Finchum Sports Floors LLC**

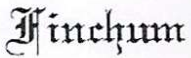
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 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865)453-3995  
 Fax: (865)429-2431

**DATE** May 10, 2023  
**Job Name** Lamar School  
**Job Location** 3261 Highway 81 South  
 Jonesborough, TN 37659

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 Washington County Schools  
 405 W College St  
 Jonesborough, TN 37659  
 StallardM@WCDE.org

**Architect:**  
**Sq Footage:**

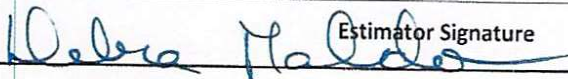
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 8,428 sq ft	\$ 4,636.00
Bleachers must be in closed position	
<b>TERMITE DAMAGE ---- Spot Repair(s), labor, sanded, finish</b> Two (2) 64 sq ft areas (each) One (1) 100 sq ft area Bleacher(s) must be rolled back. We were informed that Pest Control had came out and treated. If live termites are found, the area(s) must be treated before we can resume work. If the damage is more extensive, additional charge for time/labor/materials will be added  Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	\$ 5,244.00

**Finchum Sports Floors LLC**

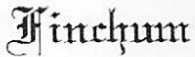
All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

  
 \_\_\_\_\_  
 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office: (865) 453-3995  
 Fax: (865) 429-2431

**DATE** May 10, 2023  
**Job Name** South Central ES  
**Job Location** 2955 Highway 107  
 Chuckey, TN 37641

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:  
 Michelle Stallard - Maintenance Dept  
 Washington County Schools  
 405 W College St  
 Jonesborough, TN 37659  
 StallardM@WCDE.org

**Architect:**  
**Sq Footage:**

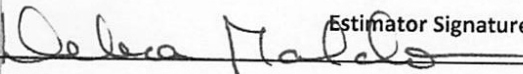
**Start Date:**  
**Type of Floor:**

**Job Phone:**  
 After Hours Contact: 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish  Main Gym - 8,232 sq ft  Bleachers must be in a closed position  Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area Our men will maintain a clean work area, excluding bleachers, walls and ceiling	          \$ 4,528.00
	\$ 4,528.00

**Finchum Sports Floors LLC**

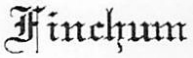
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 \_\_\_\_\_  
 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_



# Proposal

2812 Boyds Creek Hwy  
 Sevierville, TN 37876  
 Office:(865)453-3995  
 Fax:(865)429-2431

**DATE** May 10, 2023  
**Job Name** Sulphur Springs ES  
**Job Location** 1518 Gray/Sulphur Springs Rd  
 Jonesborough, TN 37659

*Quotation valid until:* June 10, 2023  
*Prepared by:* Debra Maldonado

Submitted To:

Michelle Stallard - Maintenance Dept  
 Washington  
 County Schools  
 405 W College St  
 Jonesborough, TN 37659  
 StallardM@WCDE.org

**Architect:**  
**Sq Footage:**


**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following:	
Buff and Coat: Dry Screen, vacuum tack mop and apply 2 coats of oil based gym floor finish	
Main Gym - 8,232 sq ft	\$ 4,528.00
Bleachers must be in a closed position	
Owner/contractor must provide: 100 amp, 208 volt, 3 phase power within 25' of work area	
Our men will maintain a clean work area, excluding bleachers, walls and ceiling	
	\$ 4,528.00

**Finchum Sports Floors LLC**

All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

 Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_

**Finchum**

**SPORTS FLOORS LLC**

2812 Boyds Creek Hwy  
Sevierville, TN 37876  
Office: (865) 453-3995  
Fax: (865) 429-2431

# Proposal

**DATE** May 10, 2023  
**Job Name** West View ES  
**Job Location** 2847 Old State Route 34  
Limestone, TN 37681

**Quotation valid until:** June 10, 2023  
**Prepared by:** Debra Maldonado

Submitted To:  
Michelle Stallard - Maintenance Dept  
Washington County Schools  
405 W College St  
Jonesborough, TN 37659  
[StallardM@WCDE.org](mailto:StallardM@WCDE.org)

**Architect:**  
**Sq Footage:**

**Start Date:**  
**Type of Floor:**

**Job Phone:**  
**After Hours Contact:** 423-426-0774

Line Item	AMOUNT
To provide all labor, materials and services for the following: Sand and Refinish; Machine sand with coarse, medium and fine grades of sandpaper to achieve a level, smooth, uniform surface. Remove sanding dust by vacuum. Apply oil base seal and finish coats of finish system according to written instructions.	
Gym - 8,232	
Graphics/logo, lines	\$ 16,053.00
Bleachers must be in closed position	\$ 4,500.00
Our men will maintain a clean work area, excluding bleachers, walls and ceiling Owner/contractor must provide: 100 amp, 208 Volt, 3 phase power within 25' of work area	
	<b>\$ 20,553.00</b>

**Finchum Sports Floors LLC**

All material is guaranteed to be as specified. All work is to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving material increase costs due to pandemic; extra costs will be executed only upon written orders and will become an extra charge over and above the Contract. All agreements contingent upon circumstances such as strikes, accidents, pandemics or acts of God or delays that are beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance.

Debra Maldonado Estimator Signature

**ACCEPTANCE OF CONTRACT**

The above prices, specifications, and conditions are satisfactory and are hereby accepted. Finchum Sports Floors, LLC. Is authorized to complete the work as specified.

**SIGNATURE:** \_\_\_\_\_ **Date of Acceptance:** \_\_\_\_\_

13,286



Friday, May 12, 2023

Heath Bailey

Washington County Department of  
405 W College Street  
Jonesborough, TN 37659

**Dear Heath Bailey :**

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

A handwritten signature in black ink that reads "Laci Hatley". The signature is written in a cursive, flowing style.

**Laci Hatley**  
**Mid-Atlantic Sales Executive**

laci.hatley@angeltrax.com

803.414.3035

334.692.4606 (F)



Search "AngelTrax" on [www.gsaadvantage.gov](http://www.gsaadvantage.gov)  
to see our products available for  
direct purchase, without the bidding process.



ISSUE DATE.: 05/12/2023  
 EXPIRY DATE.: 08/10/2023

PREPARED FOR:



PREPARED BY:  
**Laci Hatley**



Mid-Atlantic Sales Executive  
 119 South Woodburn Drive  
 Dothan, AL 36305  
 Cell: 803.414.3035  
 Corporate Office: 1,800.673.1788  
 laci.hatley@angeltrax.com



BILLING DETAILS	SHIPPING DETAILS
Washington County Department of Education Heath Bailey  405 W College Street Jonesborough, TN 37659 USA  423-753-1100 baileyh@wcde.org	Washington County Department of Education Heath Bailey  405 W College Street Jonesborough, TN 37659 USA  423-753-1100 baileyh@wcde.org


QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV862HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	72	\$2,269.63	\$163,413.36
 <p><b>V862HC</b>                      Vulcan Series 8-Channel HD/IP Mobile Digital Video Recorder                      • 8 Channels with 6 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP 720P, 1080P, up to 4MP                      • Patented Hybrid Component Modular Design                      • Supports 3.5-Inch Platter Hard Drive (Sold Separately)                      • 64GB SD Card for Redundant Recording                      • Built-in Wi-Fi Module                      • Built-in G-Force Sensor                      • Vandal-Resistant Locking Hard Drive                      • Panic Button                      • H.264/H.265 Compression</p>	1		
<p><b>HDD1TB35</b>                      1TB 3.5-Inch Platter Hard Drive                      REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p><b>MSD64GB</b>                      64GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		




QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>VULPBH</b> Vulcan Series Panic Button Housing PC color</p>	1		
 <p><b>HD1700V</b> (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared</p>	3		
 <p><b>HD3600WS</b> Vulcan Series 3600 HD Windshield Camera • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>	1		
 <p><b>ADJBRWS</b> Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p><b>HD4CBL</b> 13.12 ft. HD Camera Cable</p>	1		
<p><b>HD9CBL</b> 29.53 ft. HD Camera Cable</p>	1		
<p><b>HD12CBL</b> 39.37 ft. HD Camera Cable</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD18CBL</b> 59.06 ft. HD Camera Cable</p>	1		
 <p><b>VULPWRKEY</b> Security Key USB 3,0 for Hard Drive Version Vulcan Series MNVRs, MDVRs • Includes DC Power Supply for Reader</p>	4	\$0.00	\$0.00
<p><b>CONTLABOR-UNINSTALL CUT AND TUCK</b> Uninstallation of AngelTrax Camera System(s) with Cut and Tuck Method • Existing cables will remain in the vehicle(s). • Uninstallation price is based upon the total quantity of existing systems to be removed in the same trip at the same location.</p>	72	\$50.00	\$3,600.00
<p><b>CONTLABOR</b> Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	72	\$405.00	\$29,160.00
<p><b>SHIPPING/HANDLING</b> Shipping and Handling Charges - 72 boxes * Optional items are not included in the calculation.*</p>	1	\$3,240.00	\$3,240.00
<b>TOTAL</b>			<b>\$199,413.36</b>

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD1700V</b> Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared  (Optional)</p>	72	\$263.92	\$19,002.24

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD18CBL</b> 59.06 ft. HD Camera Cable (Optional)</p>	72	\$27.92	\$2,010.24
 <p><b>GPSACT1</b> Vulcan Series Active GPS Antenna • Compatible with Vulcan Series VX7AI, V8X3 and V16-35 MDVRs (Optional)</p>	72	\$167.92	\$12,090.24
<p><b>CONTLABOR</b> Installation of AngelTrax HD1700V, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	72	\$40.00	\$2,880.00
<p><b>CONTLABOR</b> Installation of AngelTrax GPSACT1, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	72	\$35.00	\$2,520.00
<p><b>HDD1TB35</b> 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video. (Optional)</p>	1	\$82.43	\$82.43
 <p><b>V1235HDDTRAY</b> 3.5-Inch Hard Drive Tray for Vulcan Series V862HC, V1284HC and V1202HC HDD TRAY REQUIRED FOR ALL VULCAN SERIES SPARE HARD DRIVES REQUIRES PURCHASE OF HARD DRIVE (Optional)</p>	1	\$95.92	\$95.92

Signed and endorsed by: \_\_\_\_\_

Printed Name \_\_\_\_\_

## **CORPORATE & FREIGHT POLICIES**

*The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.*

*This price quote is good for 90 days or for the agreed upon contract date; after which, products and pricing are subject to change.*

*The customer will be responsible for all applicable taxes.*

*Warranty Notice: Technical support, warranty parts and services are contingent on your account being current and up to date.*

*License Notice: All AngeTrax and VizuCop software is used by license agreement only and is not for sale.*

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*"Title/Ownership" of any item described in the quote or invoice does not pass to purchaser until such time as the invoice is paid in full. Seller has no duty to provide back office software support, warranty support or any monitoring for any item described in the unpaid invoice. Seller has the right to immediate possession of all items not paid for. Purchaser agrees to deliver to seller each item described in the invoice upon demand of seller at purchaser's expense. Delivery of the product described in the invoice shall not in any way terminate purchaser's obligation to pay for products ordered by purchaser and delivered to purchaser by seller. By accepting the product described on the invoice, buyer agrees that, should civil litigation arise due to non-payment, buyer expressly consents to jurisdiction in the State of Alabama and venue in Houston County, Alabama.*

## **BID TERMS & CONDITIONS**

*If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.*

**CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.**



Friday, May 12, 2023

Heath Bailey

Washington County Department of  
405 W College Street  
Jonesborough, TN 37659

**Dear Heath Bailey :**

Thank you for allowing AngelTrax to customize a proposal to suit your mobile surveillance needs. We pride ourselves on our workmanship and the expertise put forth into our research, development and manufacturing process. At AngelTrax, we believe that surveillance, service and reliability matter.

Please see a summary of proposed AngelTrax equipment attached. Contact me at my cellular number or email below for answers to any questions you may have, or if you need immediate assistance and I am not available, please contact our AngelTrax corporate office at 1.800.673.1788.

Our business depends solely upon our loyal partners. Through you and companies like yours, we earn the satisfaction of producing and supporting some of the finest mobile surveillance equipment on the market today. AngelTrax is committed to ensuring that your experience with our products and our people exceeds your expectations. Once again, thank you for your consideration.

Best Regards,

A handwritten signature in black ink that reads "Laci Hatley". The signature is written in a cursive, flowing style.

**Laci Hatley**  
**Mid-Atlantic Sales Executive**

laci.hatley@angeltrax.com

803.414.3035

334.692.4606 (F)



Search "AngelTrax" on [www.gsaadvantage.gov](http://www.gsaadvantage.gov)  
to see our products available for  
direct purchase, without the bidding process.



ISSUE DATE.: 05/12/2023  
 EXPIRY DATE.: 08/10/2023

PREPARED FOR:



PREPARED BY:  
**Laci Hatley**



Mid-Atlantic Sales Executive  
 119 South Woodburn Drive  
 Dothan, AL 36305  
 Cell: 803.414.3035  
 Corporate Office: 1,800.673.1788  
 laci.hatley@angeltrax.com



BILLING DETAILS	SHIPPING DETAILS
Washington County Department of Education Heath Bailey  405 W College Street Jonesborough, TN 37659 USA  423-753-1100 baileyh@wcde.org	Washington County Department of Education Heath Bailey  405 W College Street Jonesborough, TN 37659 USA  423-753-1100 baileyh@wcde.org


QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
AngelTrax VULCANV862HC Mobile Digital Video Recorder System (System Contents and Product Descriptions Listed Below)	22	\$2,269.63	\$49,931.86
 <p><b>V862HC</b>                      Vulcan Series 8-Channel HD/IP Mobile Digital Video Recorder                      • 8 Channels with 6 Channels D1, WD1, 720P, or up to 1080P + 2 Channels IP 720P, 1080P, up to 4MP                      • Patented Hybrid Component Modular Design                      • Supports 3.5-Inch Platter Hard Drive (Sold Separately)                      • 64GB SD Card for Redundant Recording                      • Built-in Wi-Fi Module                      • Built-in G-Force Sensor                      • Vandal-Resistant Locking Hard Drive                      • Panic Button                      • H.264/H.265 Compression</p>	1		
<p><b>HDD1TB35</b>                      1TB 3.5-Inch Platter Hard Drive                      REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		
 <p><b>MSD64GB</b>                      64GB microSD Solid-State Memory Card</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives, and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video.</p>	1		




QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>VULPBH</b> Vulcan Series Panic Button Housing PC color</p>	1		
 <p><b>HD1700V</b> (3) Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared</p>	3		
 <p><b>HD3600WS</b> Vulcan Series 3600 HD Windshield Camera • 3.6mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • 1080P HD • 2.13 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Starlight CMOS Sensor for Exceptional Sensitivity to Starlight • Mounted to Ceiling of Vehicle Using ADJBRWS Bracket for View Through Windshield (Bracket Sold Separately)</p>	1		
 <p><b>ADJBRWS</b> Adjustable Mounting Bracket for Vulcan Series HD-WS Starlight Camera Capturing Windshield View</p>	1		
 <p><b>HD4CBL</b> 13.12 ft. HD Camera Cable</p>	1		
 <p><b>HD9CBL</b> 29.53 ft. HD Camera Cable</p>	1		
 <p><b>HD12CBL</b> 39.37 ft. HD Camera Cable</p>	1		

QUOTED PRODUCTS			
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD18CBL</b> 59.06 ft. HD Camera Cable</p>	1		
 <p><b>VULPWRKEY</b> Security Key USB 3,0 for Hard Drive Version Vulcan Series MNVRs, MDVRs • Includes DC Power Supply for Reader</p>	1	\$0.00	\$0.00
<p><b>CONTLABOR-UNINSTALL CUT AND TUCK</b> Uninstallation of AngelTrax Camera System(s) with Cut and Tuck Method • Existing cables will remain in the vehicle(s). • Uninstallation price is based upon the total quantity of existing systems to be removed in the same trip at the same location.</p>	22	\$50.00	\$1,100.00
<p><b>CONTLABOR</b> Installation of AngelTrax Camera System, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location.</p>	22	\$460.00	\$10,120.00
<p><b>SHIPPING/HANDLING</b> Shipping and Handling Charges - 22 boxes * Optional items are not included in the calculation.*</p>	1	\$990.00	\$990.00
<b>TOTAL</b>			<b>\$62,141.86</b>

QUOTED PRODUCTS - OPTIONAL ITEMS		NOTE: OPTIONAL ITEMS BELOW ARE NOT INCLUDED IN TOTAL PRICING ABOVE.	
MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD1700V</b> Vulcan Series 170-Degree HD 1080P Low Profile Camera • 1.7mm Lens with Fully Articulating Lens Casing, Adjustable Vertically and Horizontally at Installation • IP68 Rated Waterproof Interior/Exterior Camera • 1080P HD • 2.12 Megapixels • Noise-Gated Microphone • Vandal-Resistant Casing • Scratch-Resistant, Anti-Glare Glass Lens Cover • Infrared  (Optional)</p>	22	\$263.92	\$5,806.24

QUOTED PRODUCTS

MODEL & DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
 <p><b>HD18CBL</b> 59.06 ft. HD Camera Cable (Optional)</p>	22	\$27.92	\$614.24
 <p><b>GPSACT1</b> Vulcan Series Active GPS Antenna • Compatible with Vulcan Series VX7AI, V8X3 and V16-35 MDVRs (Optional)</p>	22	\$167.92	\$3,694.24
<p><b>CONTLABOR</b> Installation of AngelTrax HD1700V, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	22	\$50.00	\$1,100.00
<p><b>CONTLABOR</b> Installation of AngelTrax GPSACT1, per system. This quote does not include the upcharge for removal of any existing Camera Systems or equipment. *If quote is for multiple cameras/systems, installation price is based upon the installation of the total quantity quoted at the same time and location. (Optional)</p>	22	\$35.00	\$770.00
<p><b>HDD1TB35</b> 1TB 3.5-Inch Platter Hard Drive REQUIRES PURCHASE OF HARD DRIVE TRAY</p> <p>We recommend the use of storage media provided only by AngelTrax for our recording devices. AngelTrax hard drives and SD cards are optimized for around-the-clock video surveillance and are designed to withstand extreme temperatures. Standard hard drives and SD cards purchased through consumer resellers are not made for surveillance devices and have been known to stop functioning at any time without warning, causing a loss of video. (Optional)</p>	1	\$82.43	\$82.43
 <p><b>V1235HDDTRAY</b> 3.5-Inch Hard Drive Tray for Vulcan Series V862HC, V1284HC and V1202HC HDD TRAY REQUIRED FOR ALL VULCAN SERIES SPARE HARD DRIVES REQUIRES PURCHASE OF HARD DRIVE (Optional)</p>	1	\$95.92	\$95.92

Signed and endorsed by: \_\_\_\_\_

Printed Name \_\_\_\_\_

## **CORPORATE & FREIGHT POLICIES**

*The information in this document is to be held confidential by the receiving party. Disclosure of this information is permitted only to persons with the need to know the information for the intended purpose of this document, for the sole and exclusive benefit of the disclosing party. Specifications and prices are subject to change without notice. Please allow three to four weeks for delivery on special order items. Net 30 days from date of invoice to approved accounts. A handling fee is charged for customers who request third party billing freight. Items will be shipped UPS or FedEx, ground delivery, unless otherwise requested. No returns will be accepted after 30 days from invoice date. A 15% restocking fee will be added to all returned items. All items returned will be subject to inspection by IVS, Inc. Items deemed used or "B" goods will be returned to customer freight collect.*

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## **BID TERMS & CONDITIONS**

*If this quote is for a bid, the terms and conditions of the bid shall take the place of any applicable terms, conditions and disclaimers included in this quote.*

**CAUTION: IF INSTALLATION IS DELAYED DUE TO VEHICLES NOT AVAILABLE ACCORDING TO INSTALLATION DEPLOYMENT PROFILE, THE CUSTOMER WILL BE CHARGED FOR AN ADDITIONAL SITE VISIT TO INSTALL REMAINING EQUIPMENT.**

## Facilities Update

May 2023

- An area has been designated for an outdoor basketball court at Gray. Moving the court closer to the upper playground is not a good option.
- Areas at Fall Branch, Sulphur Springs, and Grandview to place coolers and or freezers for food service have been determined. The areas are ready to receive coolers and freezers.
- J.L. Jacobs and Associates are preparing documents for public bid for West View repairs. The Kindergarten area should be ready to bid in Three weeks. The area with the restrooms will come later. Mr. Jacobs is having difficulties securing a mechanical engineer.
- Flooring for RV and DBHS gyms is being installed. DBHS is at 90% Ridgeview is at 50%.
- Renovation of faculty restrooms at Asbury will be done during summer break.
- Controls upgrades system wide has begun. Ridgeview is complete. The contractor is moving to Gray and Fall Branch.
- TVA will be having A Day of Caring at Gray school. They will be installing mulch and border around an existing swing set.
- Maintenance staff will begin removing all shelving and furniture from DCHS library and prepping the walls for new paint.
- Burwill construction will begin replacing flooring as needed at Boones Creek during summer break.

<b>School</b>	<b>Number of Students</b>	<b>Number of Student Contacts</b>
Asbury	109	285
Boones Creek School	160	156
Daniel Boone High School	252	550
David Crockett High School	149	214
Fall Branch	44	29
Grandview	45	38
Gray	41	172
Jonesborough Elementary/Middle	144	129
Lamar	103	29
Ridgeview	44	259
South Central	37	30
Sulphur Springs	67	48
West View	54	54

**Katie Foogleman**

FB  
SS  
Lamar  
WV

**Taylor Jenkins**

BCE  
JES/JMS  
SC

**Lisa Goslar**

Asbury  
DBHS  
RV  
Gray

<b>Number of Home Visits</b>	<b>Number of Parent Contacts</b>	<b>Number of Collaborative Contacts</b>
22	59	218
12	117	358
17	311	314
6	117	418
0	25	75
4	57	142
0	72	114
128	128	223
0	45	154
0	42	142
0	25	77
0	42	100
0	24	115

**Amanda White**

Asbury

DCHS

GV

## Board Meeting Calendar 2023-2024

<b>Month</b>	<b>Workshop 5:00</b>	<b>Board Meeting 5:30</b>
July	Agenda Deadline - June 13, 2023 Workshop - June 20, 2023	Agenda Deadline - June 22, 2023 Meeting – June 29, 2023
August	Agenda Deadline - July 18, 2023 Workshop - July 25, 2023	Agenda Deadline - July 27, 2023 Meeting - August 3, 2023
September	Agenda Deadline - August 22, 2023 Workshop - August 29, 2023	Agenda Deadline - August 25, 2023 Meeting - September 7, 2023
October	Agenda Deadline - September 12, 2023 Workshop - September 19, 2023	Agenda Deadline - September 21, 2023 Meeting - September 28, 2023 Meeting is a week ahead due to Fall Break
November	Agenda Deadline - October 24, 2023 Workshop - October 31, 2023	Agenda Deadline - October 26, 2023 Meeting - November 2, 2023
December	Agenda Deadline - November 14, 2023 Workshop - November 21, 2023	Agenda Deadline - November 30, 2023 Meeting - December 7, 2023 Meeting time will be changed to 5:00
January	No Workshop	Agenda Deadline - December 28, 2023 Meeting - January 4, 2024
February	Agenda Deadline - January 16, 2024 Workshop - January 23, 2024	Agenda Deadline - January 25, 2024 Meeting - February 1, 2024
March	Agenda Deadline - February 20, 2024 Workshop - February 27, 2024	Agenda Deadline - February 29, 2024 Meeting - March 7, 2024
April	Agenda Deadline - March 14, 2024 Workshop - March 21, 2024	Agenda Deadline - March 28, 2024 Meeting - April 4, 2024
May	Agenda Deadline - April 16, 2024 Workshop - April 23, 2024	Agenda Deadline - April 25, 2024 Meeting - May 2, 2024
June	Agenda Deadline - May 21, 2024 Workshop - May 28, 2024	Agenda Deadline - May 30, 2024 Meeting - June 6, 2024